



MASSACHUSETTS
HEALTH POLICY COMMISSION

HEALTH POLICY COMMISSION NOTICE OF MATERIAL CHANGE FORM

***THIS NOTICE OF MATERIAL CHANGE FORM IS
FOR USE BEGINNING APRIL 8, 2025***

Health Policy Commission
50 Milk Street, 8th Floor
Boston, MA 02109

GENERAL INSTRUCTIONS

The attached form should be used by a Provider or Provider Organization to provide a Notice of Material Change (“Notice”) to the Health Policy Commission (“Commission”), as required under M.G.L. c. 6D, § 13 and 958 CMR 7.00, Notices of Material Change and Cost and Market Impact Reviews. To complete the Notice, it is necessary to read and comply with 958 CMR 7.00, a copy of which may be obtained on the Commission’s website at www.masshpc.gov. Capitalized terms in this Notice are defined in 958 CMR 7.02. Additional guidance is available on the Commission’s website (e.g., Bulletins, FAQs). For further assistance, please contact the Health Policy Commission at HPC-Notice@mass.gov. This form is subject to statutory and regulatory changes and may be amended from time to time.

REQUIREMENT TO FILE

This Notice must be submitted by any Provider or Provider Organization with \$25 million or more in Net Patient Service Revenue in the preceding fiscal year that is proposing a Material Change, as defined in 958 CMR 7.02. Notice must be filed with the Commission not fewer than 60 days before the consummation or closing of the transaction (i.e., the proposed effective date of the proposed Material Change).

SUBMISSION OF NOTICE

One electronic copy of the Notice, in a portable document form (pdf), should be submitted to the following:

Health Policy Commission: HPC-Notice@mass.gov;

Office of the Attorney General: HCD-6D-NOTICE@mass.gov;

Center for Health Information and Analysis: Legal@chiamass.gov

PRELIMINARY REVIEW AND NOTICE OF COST AND MARKET IMPACT REVIEW

If the Commission considers the Notice to be incomplete, or if the Commission requires clarification of any information to make its determination, the Commission may, within 30 days of receipt of the Notice, notify the Provider or Provider Organization of the information or clarification necessary to complete the Notice.

The Commission will inform each notifying Provider or Provider Organization of any determination to initiate a Cost and Market Impact Review within 30 days of its receipt of a completed Notice and all required information, or by a later date as may be set by mutual agreement of the Provider or Provider Organization and the Commission.

CONFIDENTIALITY

Information on this Notice form itself shall be a public record and will be posted on the Commission’s website. Pursuant to 958 CMR 7.09, the Commission shall keep confidential all nonpublic information and documents obtained in connection with a Notice of Material Change and shall not disclose the information or documents to any person without the consent of the Provider or Payer that produced the information or documents, except in a Preliminary Report or Final Report of a Cost and Market Impact Review if the Commission believes that such disclosure should be made in the public interest after taking into account any privacy, trade secret or anti-competitive considerations. The confidential information and documents shall not be public records and shall be exempt from disclosure under M.G.L. c. 4, § 7 cl. 26 or M.G.L. c. 66, § 10.

NOTICE OF MATERIAL CHANGE

Date of Notice: _____

1. Name: _____

2. Federal TAX ID #

MA DPH Facility ID #

NPI #

Contact Information

3. Business Address 1: _____

4. Business Address 2: _____

5. City: _____

State: _____

Zip Code: _____

6. Business Website: _____

7. Contact First Name: _____

Contact Last Name: _____

8. Title: _____

9. Contact Phone: _____

Extension: _____

10. Contact Email: _____

Description of Organization

11. Briefly describe your organization.

Type of Material Change

12. Check the box that most accurately describes the proposed Material Change involving a Provider or Provider Organization:
- ☐ A Merger or affiliation with, or Acquisition of or by, a Carrier;
 - ☐ A Merger with or Acquisition of or by a Hospital or a hospital system;
 - ☐ Any other Acquisition, Merger, or affiliation (such as a Corporate Affiliation, Contracting Affiliation, or employment of Health Care Professionals) of, by, or with another Provider, Providers (such as multiple Health Care Professionals from the same Provider or Provider Organization), or Provider Organization that would result in an increase in annual Net Patient Service Revenue of the Provider or Provider Organization of ten million dollars or more, or in the Provider or Provider Organization having a near-majority of market share in a given service or region;
 - ☐ Any Clinical Affiliation between two or more Providers or Provider Organizations that each had annual Net Patient Service Revenue of \$25 million or more in the preceding fiscal year; provided that this shall not include a Clinical Affiliation solely for the purpose of collaborating on clinical trials or graduate medical education programs; and
 - ☐ Any formation of a partnership, joint venture, accountable care organization, parent corporation, management services organization, or other organization created for administering contracts with Carriers or third-party administrators or current or future contracting on behalf of one or more Providers or Provider Organizations;
 - ☐ Significant expansions in a Provider or Provider Organization's capacity;
 - ☐ Transactions involving a significant equity investor which result in a change of ownership or control of a Provider or Provider Organization;
 - ☐ Significant acquisitions, sales, or transfer of assets including, but not limited to, real estate sale lease-back arrangements; and
 - ☐ Conversion of a Provider or Provider Organization from a non-profit entity to a for-profit entity.
-
13. What is the proposed effective date of the proposed Material Change?

Material Change Narrative

14. *Briefly* describe the nature and objectives of the proposed Material Change, including any exchange of funds between the parties (such as any arrangement in which one party agrees to furnish the other party with a discount, rebate, or any other type of refund or remuneration in exchange for, or in any way related to, the provision of Health Care Services) and whether any changes in Health Care Services are anticipated in connection with the proposed Material Change:
15. *Briefly* describe the anticipated impact of the proposed Material Change, including but not limited to any anticipated impact on reimbursement rates, care referral patterns, access to needed services, and/or quality of care:

Development of the Material Change

16. Describe any other Material Changes you anticipate making in the next 12 months:
17. Indicate the date and nature of any applications, forms, notices or other materials you have submitted regarding the proposed Material Change to any other state or federal agency:

Supplemental Materials

18. Submit the following materials, if applicable, under separate cover to HPC-Notice@mass.gov.

The Health Policy Commission shall keep confidential all nonpublic information, as requested by the parties, in accordance with M.G.L. c. 6D, § 13(c), as amended by 2013 Mass. Acts, c. 38, § 20 (July 12, 2013).

- Copies of all current agreement(s) (with accompanying appendices and exhibits) governing the proposed Material Change (e.g., definitive agreements, affiliation agreements);
- A current organizational chart of your organization; and
- Any analytic support for your responses to Questions 14 and 15 above.

[Remainder of this page intentionally left blank]


This signed and notarized Affidavit of Truthfulness and Proper Submission is required for a complete submission.

Affidavit of Truthfulness and Proper Submission

I, the undersigned, certify that:

1. I have read 958 CMR 7.00, Notices of Material Change and Cost and Market Impact Reviews.
2. I have read this Notice of Material Change and the information contained therein is accurate and true.
3. I have submitted the required copies of this Notice to the Health Policy Commission, the Office of the Attorney General, and the Center for Health Information and Analysis as required.

Signed on the 6th day of June, 2025, under the pains and penalties of perjury.

Signature: 
Name: Laura S. Peabody
Title: Chief Legal Officer

FORM MUST BE NOTARIZED IN THE SPACE PROVIDED BELOW:



Karen Marmlani
NOTARY PUBLIC
Commonwealth of
Massachusetts
My Commission Expires
01/17/2031


Notary Signature

Copies of this application have been submitted electronically as follows:

Office of the Attorney General (1)

Center for Health Information and Analysis (1)

EXPLANATIONS AND DEFINITIONS

1. Name	Legal business name as reported with Internal Revenue Service. This may be the parent organization or local Provider Organization name.
2. Federal TAX ID #	9-digit federal tax identification number also known as an employer identification number (EIN) assigned by the internal revenue service.
MA DPH Facility ID #	If applicable, Massachusetts Department of Public Health Facility Identification Number.
National Provider Identification Number (NPI)	10-digit National Provider identification number issued by the Centers for Medicare and Medicaid Services (CMS). This element pertains to the organization or entity directly providing service.
3. Business Address 1	Address location/site of applicant
4. Business Address 2	Address location/site of applicant continued often used to capture suite number, etc.
5. City, State, Zip Code	Indicate the City, State, and Zip Code for the Provider Organization as defined by the US Postal Service.
6. Business Website	Business website URL
7. Contact Last Name, First Name	Last name and first name of the primary administrator completing the registration form.
8. Title	Professional title of the administrator completing the registration form.
9. Contact Telephone and Extension	10-digit telephone number and telephone extension (if applicable) for administrator completing the registration form
10. Contact Email	Contact email for administrator
11. Description of Organization	Provide a brief description of the notifying organization's ownership, governance, and operational structure, including but not limited to Provider type (acute Hospital, physician group, skilled nursing facilities, independent practice organization, etc.), number of licensed beds, ownership type (corporation, partnership, limited liability corporation, etc.), service lines and service area(s).
	Indicate the nature of the proposed Material Change.
12. Type of Material Change	<p><i>Definitions of terms:</i></p> <p>“Carrier”, an insurer licensed or otherwise authorized to transact accident or health insurance under M.G.L. c. 175; a nonprofit Hospital service corporation organized under M.G.L. c. 176A; a nonprofit medical service corporation organized under M.G.L. c. 176B; a health maintenance organization organized under M.G.L. c. 176G; and an organization entering into a preferred provider arrangement under M.G.L. c. 176I; provided, that this shall not include an employer purchasing coverage or acting on behalf of its employees or the employees of one or more subsidiaries or affiliated corporations of the employer; provided that, unless otherwise noted, the term “Carrier” shall not include any entity to the extent it offers a policy, certificate or contract that provides coverage solely for dental care services or visions care services.</p>

“Hospital”, any hospital licensed under section 51 of chapter 111, the teaching hospital of the University of Massachusetts Medical School and any psychiatric facility licensed under section 19 of chapter 19.

“Net Patient Service Revenue”, the total revenue received for patient care from any third party Payer net of any contractual adjustments. For Hospitals, Net Patient Service Revenue should be as reported to the Center under M.G.L. c. 12C, § 8. For other Providers or Provider Organizations, Net Patient Service Revenue shall include the total revenue received for patient care from any third Party payer net of any contractual adjustments, including: (1) prior year third party settlements; and (2) premium revenue, which means per-member-per-month amounts received from a third party Payer to provide comprehensive Health Care Services for that period, for all Providers represented by the Provider or Provider Organization in contracting with Carriers, for all Providers represented by the Provider or Provider Organization in contracting with third party Payers.

“Provider”, any person, corporation, partnership, governmental unit, state institution or any other entity qualified under the laws of the Commonwealth to perform or provide Health Care Services.

“Provider Organization”, any corporation, partnership, business trust, association or organized group of persons, which is in the business of health care delivery or management, whether incorporated or not that represents one or more health care Providers in contracting with Carriers or third-party administrators for the payments of Health Care Services; provided, that a Provider Organization shall include, but not be limited to, physician organizations, physician-hospital organizations, independent practice associations, Provider networks, accountable care organizations and any other organization that contracts with Carriers for payment for Health Care Services.

13.	Proposed Effective Date of the Proposed Material Change	Indicate the effective date of the proposed Material Change. NOTE: The effective date may not be fewer than 60 days from the date of the filing of the Notice.
14.	Description of the Proposed Material Change	Provide a brief narrative describing the nature and objectives of the proposed Material Change, including any exchange of funds between the parties (such as any arrangement in which one party agrees to furnish the other party with a discount, rebate, or any other type of refund or remuneration in exchange for, or in any way related to, the provision of Health Care Services). Include organizational charts and other supporting materials as necessary to illustrate the proposed change in ownership, governance or operational structure.
15.	Impact of the Proposed Material Change	Provide a brief description of any analysis conducted by the notifying organization as to the anticipated impact of the proposed Material Change including, but not limited to, the following factors, as applicable: <ul style="list-style-type: none">• Costs• Prices, including prices of the Provider or Provider Organization involved in the proposed Merger, Acquisition, affiliation or other proposed Material Change• Utilization• Health Status Adjusted Total Medical Expenses• Market Share• Referral Patterns• Payer Mix• Service Area(s)

- Service Line(s)
- Service Mix

16. Future Planned Material Changes	Provide a brief description of the nature, scope, and dates of any pending or planned Material Changes within the 12 months following the date of the notice.
17. Submission to Other State or Federal Agencies	Indicate the date and nature of any other applications, forms, notices or other materials provided to other state or federal agencies relative to the proposed Material Change, including but not limited to the Department of Public Health (e.g., Determination of Need Application, Notice of Intent to Acquire, Change in Licensure), Massachusetts Attorney General (e.g., notice pursuant to G.L. c. 180, §8A(c)), U.S. Department of Health and Human Services (e.g., Pioneer ACO or Medicare Shared Savings Program application) and Federal Trade Commission/Department of Justice (e.g., Notification and Report Form pursuant to 15 U.S.C. sec. 18a).

Massachusetts Health Policy Commission

Notice of Material Change

Mass General Brigham Incorporated / MinuteClinic Primary Care Massachusetts PLLC

June 6, 2025

Attachment A

14. Nature and objectives of the proposed Material Change

In the Health Policy Commission's ("HPC") recent report, A Dire Diagnosis: The Declining Health of Primary Care in Massachusetts and the Urgent Need for Action, HPC found that citizens of the Commonwealth are finding access to primary care increasingly difficult while, at the same time, primary care is viewed as an increasingly unsustainable career choice for physicians. According to the HPC's data, nearly half of office-based primary care physicians in Massachusetts are age 55 or older, and only 1 in 7 new physicians are entering the field, raising concerns about long-term workforce sustainability. The report goes on to describe the rise in the proportion of the primary care workforce that is composed of Advanced Practice Providers (NPs and APPs) and highlights the emergence of new models of care including retail practices and virtual care options. Advanced Practice Providers now deliver over 30% of primary care in the state, and scalable, team-based models like the MinuteClinic Primary Care model are increasingly critical to filling access gaps and ensuring continuity of care.

MGB recognizes that this crisis in primary care has far-reaching adverse effects for patient care and accordingly is pursuing a number of initiatives to make primary care a more attractive career choice and to improve access to primary care for its patients. One such initiative is MGB's proposed affiliation with MinuteClinic Primary Care Massachusetts LLC ("Minute Clinic Primary Care") as it transitions from an urgent/convenience care model to a primary care practice that will offer longitudinal care for adults across its existing 37 sites co-located in CVS retail locations. Built around a scalable Advanced Practice Provider (APP)-led model, MinuteClinic Primary Care will improve access to comprehensive primary care by adding new sites of care and expanding access during evenings and weekends, offering convenient options for patients who might otherwise delay or forgo care. This initiative supports the Commonwealth's urgent goal of strengthening access to primary care amid a shrinking physician pipeline.

MGB recognizes that sustained patient engagement in primary care is closely tied to clinical reputation and care quality. To that end, MGB has approved MinuteClinic Primary Care's request to join the MGB ACO as an affiliated provider organization and participate in the MGB ACO clinically integrated network. This affiliation enables MinuteClinic Primary Care's APP-led model to align with MGB's high standards for quality and patient trust, while also providing a demonstration of the efficacy of a scalable, advanced-practice-led care model. Through this relationship, MinuteClinic Primary Care also gains access to MGB's value-based payer contracts and population health management (PHM) infrastructure, enabling a cost-effective path to operationalizing care management and value-based strategies without duplicating existing systems.

MGB and MinuteClinic Primary Care share a commitment to coordinated care for our common patient population. This collaboration will generate important insights into how population health can be managed more effectively between a traditional health system and a retail-based care provider. Through shared population health infrastructure and care coordination, patients will benefit from integrated services focused on quality improvement and utilization management, ensuring they receive the right care, at the right time, in the right setting.

At full implementation, the model will support approximately 80 APPs, each managing longitudinal panels of 1,500 patients, creating capacity to serve 120,000 adults statewide. MinuteClinic Primary Care sites are distributed across the Commonwealth, overlapping with regions identified by the HPC as having primary care access challenges, including parts of Worcester County, Bristol County, and western Massachusetts, areas with high rates of avoidable ED use and primary care workforce shortages.

15. Anticipated impact of the proposed Material Change

The primary benefit of this affiliation is expanded access to longitudinal primary care through a community-based, APP-led model operating from existing MinuteClinic locations. These sites, 37 statewide, are currently transitioning from an urgent care model to full-scope primary care under MinuteClinic Primary Care, with a focus on improving access, continuity, and chronic disease management.

MGB will include MinuteClinic Primary Care in risk-based contracts that include value-based care incentives and other programs that enable providers to better manage the total cost of care. Through its participation in the MGB ACO, MinuteClinic Primary Care will also have access to the ACO's chronic disease management programs, preventive services and population health interventions that are aimed at closing quality gaps. This participation in MGB's ACO coupled with MinuteClinic Primary Care's Advanced Practice Provider model will enable MinuteClinic Primary Care to deliver high-quality care at a lower provider cost model and to lower healthcare costs by improving chronic disease management and reducing avoidable utilization.

Services will be delivered outside traditional office settings, intentionally designed to shift low-acuity, preventive, and follow-up care to lower-cost, community-based environments. This model helps relieve pressure on hospital-based clinics, improves care navigation for patients, and supports the Commonwealth's goal of building a sustainable, team-based primary care workforce. MinuteClinic Primary Care will serve as a complementary access point within the broader MGB ecosystem.