



MASSACHUSETTS
HEALTH POLICY COMMISSION

NOTICE OF MATERIAL CHANGE FORM

Health Policy Commission
50 Milk Street, 8th Floor
Boston, MA 02109

NOTICE OF MATERIAL CHANGE

DATE OF NOTICE: 5/22/2019

1. Name: Associated Physicians of Harvard Medical Faculty Physicians at Beth Israel C

	Federal TAX ID #	MA DPH Facility ID #	NPI #
2.	32-0058309	Not applicable	1568859643

CONTACT INFORMATION

3. Business Address 1: 375 Longwood Avenue, 3rd Floor

4. Business Address 2:

5. City: Boston State: Massachusetts Zip Code: 02215

6. Business Website: <https://hmfphysicians.org/>

7. Contact First Name: Dawn Contact Last Name: Ferrazza

8. Title: Chief Administrative Officer, Dept. of Anesthesia, Critical Care

9. Contact Phone: (617) 667-2906 Extension:

10. Contact Email: dferrazz@bidmc.harvard.edu

DESCRIPTION OF ORGANIZATION

11. Briefly describe your organization.

Associated Physicians of Harvard Medical Faculty Physicians at Beth Israel Deaconess Medical Center, Inc. (APHMFP) is a 501(c)(3) charitable corporation formed in 2006 to provide exceptional specialist and primary care to people in Boston and the surrounding communities. Our specialists serve the regional needs at such community locations including, but not limited to, Beth Israel Deaconess- Needham Hospital; Beth Israel Deaconess- Plymouth Hospital; Beth Israel Deaconess-Milton Hospital; Anna Jaques Hospital; St. Vincent's Hospital; Cambridge Health Alliance and Signature Health Care. These relationships assure access to specialty care within the community setting allowing patients and their supporting family members to remain closer to their homes. At the time of this submission, APHMFP employs approximately 277 physicians and 97 advanced practice practitioners. Approximately 32.66% of APHMFP services on an annual basis are provided to Medicare patients, and 15.88% are provided to Medicaid patients. Please see supplement attached for additional information.

TYPE OF MATERIAL CHANGE

12. Check the box that most accurately describes the proposed Material Change involving a Provider or Provider Organization:

- A Merger or affiliation with, or Acquisition of or by, a Carrier;
- A Merger with or Acquisition of or by a Hospital or a hospital system;
- Any other Acquisition, Merger, or affiliation (such as a Corporate Affiliation, Contracting Affiliation, or employment of Health Care Professionals) of, by, or with another Provider, Providers (such as multiple Health Care Professionals from the same Provider or Provider Organization), or Provider Organization that would result in an increase in annual Net Patient Service Revenue of the Provider or Provider Organization of ten million dollars or more, or in the Provider or Provider Organization having a near-majority of market share in a given service or region;
- Any Clinical Affiliation between two or more Providers or Provider Organizations that each had annual Net Patient Service Revenue of \$25 million or more in the preceding fiscal year; provided that this shall not include a Clinical Affiliation solely for the purpose of collaborating on clinical trials or graduate medical education programs; and
- Any formation of a partnership, joint venture, accountable care organization, parent corporation, management services organization, or other organization created for administering contracts with Carriers or third-party administrators or current or future contracting on behalf of one or more Providers or Provider Organizations.

13. What is the proposed effective date of the proposed Material Change? August 1, 2019

MATERIAL CHANGE NARRATIVE

14. *Briefly* describe the nature and objectives of the proposed Material Change, including any exchange of funds between the parties (such as any arrangement in which one party agrees to furnish the other party with a discount, rebate, or any other type of refund or remuneration in exchange for, or in any way related to, the provision of Health Care Services) and whether any changes in Health Care Services are anticipated in connection with the proposed Material Change:

This Material Change Notice pertains to the pending proposal of APHFMP to complete the following:

(i) Hire up to a total FTE contingent of 38.8 anesthesiologists and 52.4 certified registered nurse anesthetists to staff various community hospitals and facilities, listed in Section (ii) below, in the provision of anesthesia and pain management services. We anticipate hiring the majority of these providers from Anesthesia Associates of Massachusetts (AAM) who approached APHFMP to examine potential employment options after a shift in market circumstances regarding employment arrangements. As of the time of this submission, please note that approximately 26.88 FTE equivalent of anesthesiologists and 34.15 certified registered nurse anesthetists that are currently employed by AAM have accepted employment offers subject to obtaining any needed regulatory review.

(ii) Negotiate and commence new community based anesthesia and pain medicine service contracts with several hospitals and facilities as detailed below that are currently served by AAM providers, thereby maintaining the dedicated presence of care within these important settings.

New England Baptist Medical Center- Dedham Campus, a member of Beth Israel Lahey Health 40 Allied Dr., Dedham, MA 02026
Mount Auburn Hospital, a member of Beth Israel Lahey Health 330 Mt. Auburn St., Cambridge, MA 02138
Cambridge Health Alliance 3 locations: 1) 236 Highland Ave., Somerville, MA 02143; 2) 1493 Cambridge St., Cambridge, MA02139; and 3) 103 Garland St. Everett, MA 02149
Shattuck Hospital 170 Morton St., Jamaica Plain, MA 02130
Boston IVF 130 Second Ave., Waltham, MA 02451
Digestive Health Associates 91 Montvale Ave., #206, Stoneham, MA 02180
Blue Hill Pain Care 639 Granite St., #215, Braintree, MA 02184
BOSS (Boston Out-Patient Surgical Suites) 840 Winter St., Waltham, MA 02451

15. *Briefly* describe the anticipated impact of the proposed Material Change, including but not limited to any anticipated impact on reimbursement rates, care referral patterns, access to needed services, and/or quality of care:

a. Impact of proposed employment arrangements and service contracts:

The APHFMP anticipated employment arrangement will maintain a dedicated anesthesia specialist presence within the respective community settings and seeks to avoid any potential care disruption. Upon successful negotiation of new service contracts with the individual community locations currently served by AAM, APHFMP will work collaboratively to promote a consolidated approach to quality and efficiency standards for anesthesia delivery regardless of site of service. This move has been supported by Cambridge Health Alliance who looks forward to partnering with APHFMP should this arrangement be approved. APHFMP further intends to create a community compensation plan for the former AAM providers governing both base and bonus and acknowledging the importance of their presence within the communities they serve.

b. Impact on Reimbursement Rates

Upon their employment by APHFMP, the former AAM providers will transition to APHFMP rates negotiated by Beth Israel Deaconess Care Organization ("BIDCO") for anesthesia and pain medicine.

DEVELOPMENT OF THE MATERIAL CHANGE

16. Describe any other Material Changes you anticipate making in the next 12 months:

None.

17. Indicate the date and nature of any applications, forms, notices or other materials you have submitted regarding the proposed Material Change to any other state or federal agency:

None.

SUPPLEMENTAL MATERIALS

18. Submit the following materials, if applicable, under separate cover to HPC-Notice@state.ma.us.

The Health Policy Commission shall keep confidential all nonpublic information, as requested by the parties, in accordance with M.G.L. c. 6D, § 13(c), as amended by 2013 Mass. Acts, c. 38, § 20 (July 12, 2013).

- a. Copies of all current agreement(s) (with accompanying appendices and exhibits) governing the proposed Material Change (e.g., definitive agreements, affiliation agreements);
- b. A current organizational chart of your organization
- c. Any analytic support for your responses to Questions 14 and 15 above.

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Supplement to #11

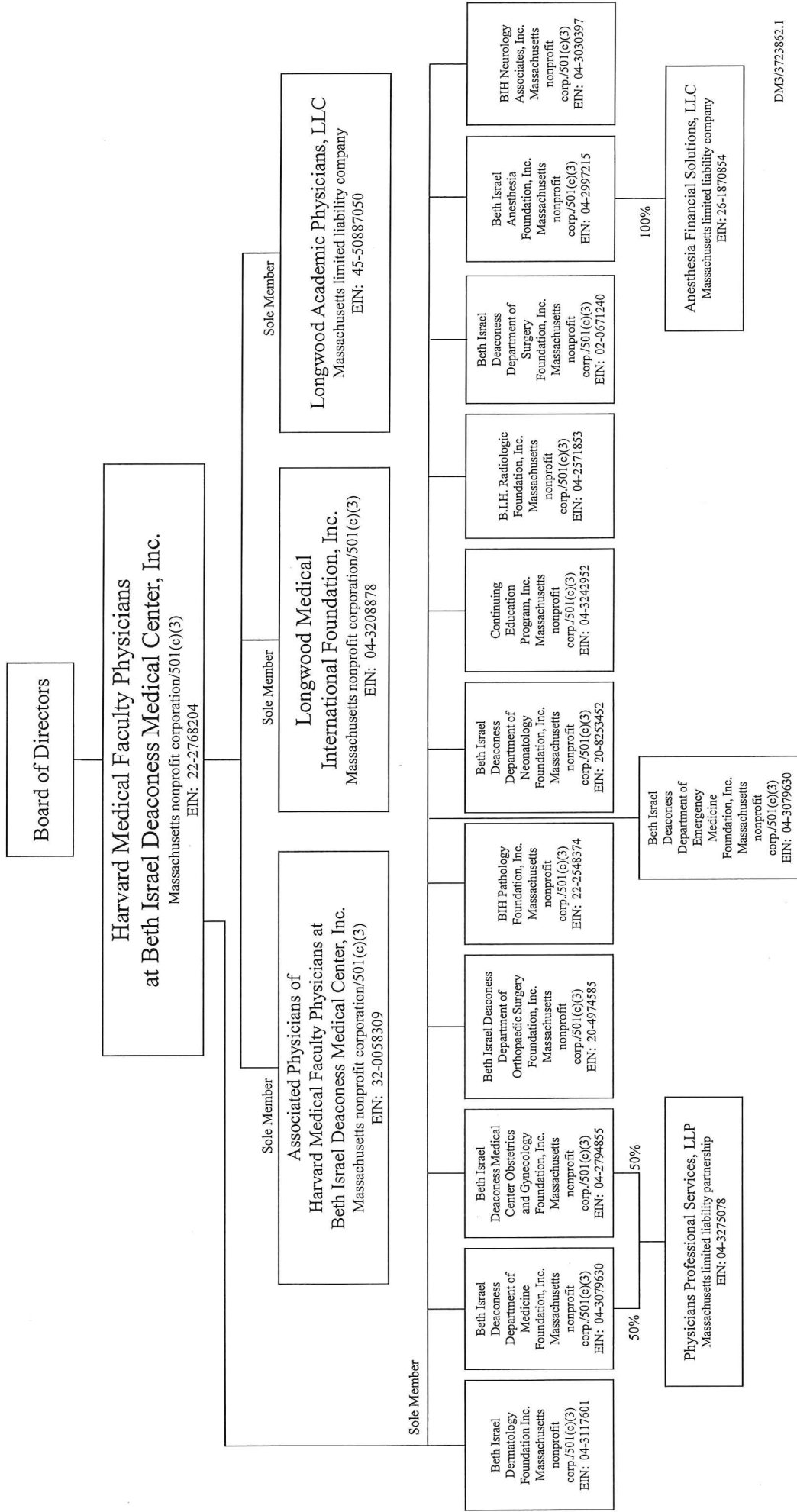
APHMFP provides anesthesia and pain management services in the following organizations:

Facility	Location
Beth Israel Deaconess- Plymouth Hospital, a member of Beth Israel Lahey Health	275 Sandwich St. Plymouth, Massachusetts 02360
Starting July 1, 2019 - New England Baptist Hospital – main campus - a member of Beth Israel Lahey	125 Parker Hill Ave., Boston, Massachusetts 02120
Anna Jaques Hospital, a member of Beth Israel Lahey Health	25 Highland Avenue, Newburyport, MA 01050

Supplement to #18.

See attached organizational chart.

Harvard Medical Faculty Physicians and Affiliates Organizational Structure as of January 1, 2016



This signed and notarized Affidavit of Truthfulness and Proper Submission is required for a complete submission.

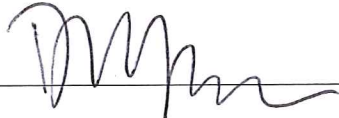
AFFIDAVIT OF TRUTHFULNESS AND PROPER SUBMISSION

I, the undersigned, certify that:

1. I have read 958 CMR 7.00, Notices of Material Change and Cost and Market Impact Reviews.
2. I have read this Notice of Material Change and the information contained therein is accurate and true.
3. I have submitted the required copies of this Notice to the Health Policy Commission, the Office of the Attorney General, and the Center for Health Information and Analysis as required.

Signed on the 22nd day of May, 2019, under the pains and penalties of perjury.

Signature: _____



Name: _____

Dawn Ferrazza

Title: _____

Chief Administrative Officer

FORM MUST BE NOTARIZED IN THE SPACE PROVIDED BELOW:



Notary Signature

Copies of this application have been submitted electronically as follows:

Office of the Attorney General (1)

Center for Health Information and Analysis (1)