



**MASSACHUSETTS**  
HEALTH POLICY COMMISSION

# **BUSINESS REPORT AND FUNDS STATEMENT**

FY2013 – FY2016 FINAL  
FY2017 ESTIMATED

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January 1, 2017

The Health Policy Commission, established by Chapter 224 of the Acts of 2012, administers two trust funds that support a variety of health care initiatives across the Commonwealth. The trust funds were funded through a one-time assessment on certain providers and surcharge payers.

The payment reform trust fund supports the operations of the HPC and innovation investment programs. Distressed hospital trust fund supports community hospitals through the CHART and other investment programs.

Released annually pursuant to M.G.L. c.6D §8 and c. 29 §2GGGG, this report serves as a summary of expenditures and activities for fiscal years 2013 to 2016 for these HPC trust funds.

*Submitted to the Legislature pursuant to  
M.G.L. c.6D §8 and c. 29 §2GGGG*

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## ABOUT THE HPC

The [Massachusetts Health Policy Commission](#) (HPC) is an independent state agency that develops policy to reduce health care cost growth and improve the quality of patient care. The HPC's mission is to advance a more transparent, accountable, and innovative health care system through its independent policy leadership and investment programs. The HPC's goal is better health and better care – at a lower cost – across the Commonwealth.

The agency's main responsibilities are led by staff (divided into six departments) and overseen by an 11-member Board of commissioners. HPC staff and commissioners work collaboratively to monitor the performance of the health care system, including setting the health care cost growth benchmark; creating standards for care delivery systems that are accountable to better meet patients' medical, behavioral, and social needs; analyzing the impact of health care market transactions on cost, quality, and access; and investing in community health care delivery and innovations.

## THE HPC'S ROLE IN MA HEALTH CARE REFORM

More than ten years ago, the Massachusetts state Legislature enacted Chapter 58 of the Acts of 2006, a law designed to provide near universal health insurance coverage for state residents. Today, over 400,000 additional Massachusetts residents have health insurance coverage, giving Massachusetts the highest rate of insurance coverage in the nation (3%).

Following the passage of Chapter 58, health care policy efforts in Massachusetts focused on enhancing the transparency of the state's health care system and identifying health care cost drivers. While Massachusetts is a national leader in innovative and high-quality health care, it is also among the states with the highest health care spending. The rapid rate of growth in health care spending has contributed to a crowding-out effect for households, businesses, and government, reducing resources available to spend on other priorities.

Given these trends, the state enacted [Chapter 224 of the Acts of 2012](#) with the ambitious goal of bringing health care spending growth in line with growth in the state's overall economy by establishing the health care cost growth benchmark, a statewide target for the rate of growth of total health care expenditures.

Total health care expenditures (THCE) is a per-capita measure of total state health care spending growth. THCE is calculated on a per capita basis to control for increases in health care spending due to population growth. The inclusion of public and private payers in the measure is intended to reduce the likelihood of "cost-shifting" among different payer types and ensure that gains are shared with both public and private purchasers.

Chapter 224 defines three multi-year targets for THCE growth.

- From 2013 through 2017, the benchmark must be set equal to the growth rate of potential growth state product (PGSP), or 3.6%.
- From 2018 through 2022, the HPC must set the benchmark equal to PGSP minus 0.5% (or 3.1% in 2018).
- For 2023 and beyond, the benchmark will again be set equal to PGSP.

CHIA reports annually on the Commonwealth's performance against the benchmark. Massachusetts met the benchmark in 2013 with THCE growth of 2.3%, but exceeded the benchmark in both 2014 and 2015 with growth of 4.1% and 4.2%, respectively.

# BOARD AND ADVISORY COUNCIL

## HPC COMMISSIONERS

The HPC is an independent agency established within the Executive Office of Administration and Finance. It is governed by an 11-member Board, appointed by the Governor, the Attorney General, and the State Auditor. Two cabinet secretaries serve as ex-officio members. Commissioners were initially appointed in 2012 to staggered terms of 1-5 years and may be reappointed for a 5-year term. As designated by law, each commissioner has demonstrated expertise in a particular aspect of health care delivery and finance. Commissioners serve without pay and cannot be employed by, a consultant to, have a financial stake in, or otherwise be a representative of a health care entity while on the Board.

Dr. Stuart Altman was appointed the first Chair of the HPC by Governor Deval Patrick in November 2012 for an initial three-year term. He was subsequently reappointed by Governor Charlie Baker in January 2016 for a five-year term. The Vice-Chair of the Board is Dr. Wendy Everett. For more information on the HPC's commissioners, see Appendix 3.

## HPC POLICY COMMITTEES

In order to facilitate the work of the HPC and to allow commissioners an opportunity to more fully examine specific topic areas, the HPC has four standing policy committees. These committees are organized around specific functions of the HPC and have both monitoring and operational responsibilities.

### CARE DELIVERY AND PAYMENT SYSTEM TRANSFORMATION

Key focus areas for the [CDPST Committee](#) include:

1. Developing and implementing standards for a certification program of Patient-Centered Medical Homes (PCMHs) and Accountable Care Organizations (ACOs);
2. Overseeing the Registration of Provider Organizations (RPO) Program;
3. Developing model payment standards to support PCMHs; and,
4. Promoting the development of alternative payment methodologies.

### QUALITY IMPROVEMENT AND PATIENT PROTECTION

Key focus areas for the [QIPP Committee](#) include:

1. Examining the impact of health system changes on the quality of health care;
2. Overseeing operations of the Office of Patient Protection (OPP);
3. Tracking the progress of behavioral health integration;

4. Developing regulations and guidance relative to nurse staffing in hospital intensive care units (ICUs); and
5. Coordinating with the Department of Public Health, MassHealth, the Center for Health Information and Analysis, and other agencies on statewide quality improvement strategy.

## COMMUNITY HEALTH CARE INVESTMENT AND CONSUMER INVOLVEMENT

Key focus areas for the [CHICI Committee](#) include:

1. Overseeing the development and administration of the HPC's investment programs;
2. Developing strategies for engaging with key stakeholders and the public on the implementation of Chapter 224;
3. Helping consumers navigate health care cost and quality and monitoring price transparency requirements; and,
4. Monitoring and reporting on developments in health insurance product design, including high deductible health plans.

## COST TRENDS AND MARKET PERFORMANCE

Key focus areas for the [CTMP Committee](#) include:

1. Supporting HPC's role of establishing the annual health care cost growth benchmark;
2. Guiding the preparation of the HPC's annual cost trends report and hosting of annual cost trends hearings;
3. Overseeing material change notices and cost and market impact reviews of provider transactions; and,
4. Overseeing the development of the process for and implementation of performance improvement plans.

## HPC ADVISORY COUNCIL

To ensure broad stakeholder input and feedback into the work of the HPC, the Executive Director is required by Chapter 224 to institute an [Advisory Council](#). Established in March 2013, the Advisory Council consists of over 30 representatives of providers, payers, patient advocates, businesses, labor unions, and innovation organizations.

The Advisory Council supports the agency's work by:

1. Advising on and providing specific input towards the HPC's operation and policy initiatives, ensuring the consideration of diverse perspectives;
2. Contributing feedback and setting priorities for investment programs; and
3. Serving as a network for communicating the HPC's mission and work to a larger community.

# POLICY PROGRAMS

## RESEARCH AND COST TRENDS

The HPC publishes a variety of comprehensive reports and policy briefs to build an evidence-base, support policy development, and provide the Commonwealth with independent, data-driven information on pressing health policy issues. A full list of publications at time of issuance can be found in Appendix 1.

### HEALTH CARE COST GROWTH BENCHMARK

*Chapter 224 requires the HPC to set health care cost goals.*

The HPC establishes the state's [health care cost growth benchmark](#), an annual statewide target for the rate of growth of total health care expenditures. The benchmark seeks to keep health care costs growth in line with the state's overall economy. For 2013-2016, the health care cost growth benchmark has been set at 3.6%.

Annually in September, the Center for Health Information and Analysis (CHIA) releases an annual report on the Commonwealth's performance under the benchmark. Following this report, the HPC conducts research assessing the drivers behind the Commonwealth's performance and completes in-depth analyses of areas of particular concern.

### HEALTH CARE COST TRENDS HEARING

*Chapter 224 requires the HPC to hold an annual public hearing process to create dialogue and accountability towards the health care cost-containment goals.*

The annual [Health Care Cost Trends Hearing](#) is a public examination into the drivers of health care costs as well as the engagement of experts and witnesses to identify particular challenges and opportunities within the Commonwealth's health care system. The HPC conducts the hearing, in coordination with the Office of the Attorney General (AGO) and CHIA.

At the hearing, Massachusetts provider organizations, health plans, employers, consumers, and national experts testify, on the Massachusetts health care delivery and payment system, factors that contribute to cost growth, and strategies to contain costs while improving patient care. The HPC requests written (pre-filed) testimony from over 50 organizations and posts the responses on its website in advance of the hearing. Additionally, the HPC calls on over 25 organizations to testify in-person at the two-day hearing.

Testimony from the annual hearing helps to inform various research and policy workstreams, including the HPC's Annual Cost Trends Report.

The HPC's goal is better health and better care at a lower cost across the Commonwealth. The agency works to attain this goal through various programs and research as authorized by Chapter 224, such as:

1. **research** and publication of annual reports on health care cost trends;
2. market **monitoring** through Notices of Material Change and Cost and Market Impact Reviews;
3. analysis of structure of the delivery system through the creation of **certification** criteria for Accountable Care Organizations and the Registration of Provider Organizations Program; and
4. **investment** in more efficient care through the CHART community hospital and innovation investment programs.

Through these and other policy initiatives, the HPC strives to promote and incentivize the development of a high-value health care system in the Commonwealth.

## ANNUAL COST TRENDS REPORT

*Chapter 224 requires the HPC to analyze and report cost trends through data examination.*

Consistent with the statutory mandate of the HPC, the [Annual Cost Trends Report](#) presents an overview of health care spending and delivery in Massachusetts, opportunities to improve quality and efficiency, and progress in key areas and contains recommendations for strategies to increase quality and efficiency in the Commonwealth.

Reports from 2013 to 2016 identified four specific areas of opportunity:

1. **Fostering a value based market** in which payers and providers openly compete, and in which providers are supported and equitably rewarded for providing high-quality and affordable services.
2. **Promoting an efficient, high-quality health care delivery system** that improves health by delivering coordinated, patient-centered health care that accounts for patients' behavioral, social, and medical needs.
3. **Advancing aligned and effective financial incentives** for providers to deliver high-quality, cost effective care and for consumers and employers to make high-value choices for their care and coverage.
4. **Enhancing transparency through publicly available data and information on health care system performance** necessary for providers, payers, patients, employers, and policymakers, including state agencies and the Legislature, to successfully implement reforms and evaluate performance over time.

The Annual Cost Trends Report also provides recommendations to market participants and state agencies to fulfill the goals of Chapter 224 and have expressed the HPC's commitments to action in service of those goals.

## BEHAVIORAL HEALTH RESEARCH

*Chapter 224 requires the HPC to promote the integration of mental health, substance use disorder and behavioral health services.*

Given the prevalence of mental illnesses and substance use disorders (collectively referred to as behavioral health), the successful integration of appropriate identification and treatment for these conditions into the broader health care system is essential for realizing the Commonwealth's goals of improving outcomes and containing overall cost growth. Prior research from the HPC indicates that patients with one or more behavioral

health conditions have higher average medical costs.

The HPC is actively engaged in various initiatives to promote behavioral health integration and research, including the 2016 [Opioid Abuse Disorder Report](#).

## ONGOING RESEARCH AGENDA

In 2015, the HPC initiated a series of white papers to complement the Annual Cost Trends Report. Like the Cost Trends Report, the policy briefs examine topics that are actionable and relevant, employ rigorous methods, and include recommendations. The HPC's policy briefs offer an in-depth study of one issue, often in partnership with outside researchers, and frequently involve studies of cause and effect, more advanced analytic methods, and/or original data collection.

In 2016, the HPC released policy briefs on [provider price variation](#), [oral health](#), [serious illness and end of life care](#), and [out-of-network billing](#).

## FURTHER PLANS

The Massachusetts All Payer Claims Database (APCD) is the most comprehensive source of health claims data from public and private payers in Massachusetts. With information on the vast majority of Massachusetts residents, the APCD promotes transparency and affords a deep understanding of the Massachusetts health care system. It is used by the HPC and health care providers, health plans, researchers, and others to address a wide variety of issues, including price variation, population health and quality measurement.

Chapter 224 directs the HPC to use data collected by CHIA in preparing the Cost Trends Report, and the APCD is one of CHIA's richest data resources. Past Cost Trends Reports featured person- and provider-level analyses based on the commercial and Medicare fee-for-service claims from the APCD. In addition, the HPC has employed the APCD to analyze health care market functioning, including examining market share and assessing the cost and access impacts of proposed transactions. HPC's pioneering work with the APCD also builds a foundation of knowledge that benefits other agencies and researchers.

The HPC plans to expand its APCD work to include data for Medicare managed care organizations and MassHealth, when possible, and to use the APCD to evaluate programs, design model payment, and develop spending measures as well as to continue the work described above.

In 2014, HPC and CHIA jointly published key findings from the APCD, titled the [APCD Almanac](#).

# MARKET OVERSIGHT

Given the central importance of a well-functioning health care market to sustainable cost containment, a major aim of Chapter 224 and a core policy priority for the HPC is supporting transparency and accountability among health care providers and payers.

## MATERIAL CHANGE NOTICES (MCN)

*Chapter 224 requires the HPC to monitor changes within the health care marketplace.*

Provider changes, including consolidations and alignments, have been shown to impact health care market functioning, and thus the performance of the Commonwealth's health care system in delivering high quality, cost effective care. As such, providers and provider organizations must submit [notice](#) to the HPC not fewer than 60 days before the proposed effective date of any proposed Material Change.

Based on criteria articulated in statute and informed by the facts of each Material Change, the HPC analyzes the likely impact of the Material Change. The HPC's work includes a review of the parties' stated goals for the Material Change and the information provided in support of how and when the Material Change would result in efficiencies and care delivery improvements.

More information on Material Change Notices (MCNs) may be found [here](#).

## COST AND MARKET IMPACT REVIEWS (CMIR)

*Chapter 224 requires the HPC to review the impact of changes within the health care marketplace.*

The HPC may engage in a more comprehensive review of particular transactions anticipated to have a significant impact on health care costs or market functioning. The result of a [cost and market impact review](#) (CMIR) is a public report detailing the HPC's findings. In order to allow for public assessment of the findings, the transactions may not be finalized until the HPC issues its final report. Where appropriate, such reports may identify areas for further review or monitoring, or be referred to other state agencies in support of their work on behalf of health care consumers.

Through the CMIR process the HPC can seek to improve understanding of market developments affecting short and long term health care spending, quality, and consumer access.

In addition, the CMIR reviews enable the HPC to

identify particular factors for market participants to consider in proposing and responding to potential future organizational changes. Through this process, the HPC seeks to encourage providers and payers alike to evaluate and take steps to minimize negative impacts and enhance positive outcomes of any given material change.

To date, the HPC has released several [CMIR reports](#).

## REGISTRATION OF PROVIDER ORGANIZATIONS (RPO)

*Chapter 224 requires the HPC to enhance the transparency of provider organizations.*

The HPC is responsible for developing and administering a biennial registration program for certain provider organizations. The launch of the first-in-the-nation [Registration of Provider Organizations \(RPO\) Program](#) makes Massachusetts the first state to have transparent, publicly available information about the corporate, contracting, and clinical relationships of its largest health systems.

This public resource contributes to a foundation of information necessary for government, researchers, and market participants to evaluate and improve our health care system.

Provider organizations submitted their initial registration data to the HPC in the fall of 2015. Cleaned data can be found [here](#). The HPC is using this data to enhance its work in other policy areas, including reviewing Notices of Material Change, setting standards for certifying Accountable Care Organizations, and analyzing cost trends and the Commonwealth's progress in meeting the health care cost growth benchmark.

Beginning in early 2017, the HPC will be collecting submissions for the 2017 RPO Filing.

## PERFORMANCE IMPROVEMENT PLANS (PIPS)

*Chapter 224 requires the HPC to reduce health care cost growth by requiring certain health care organizations to file and implement a performance improvement plan.*

The HPC's enabling legislation, Chapter 224, outlines a process for the state to require certain health care payers and providers to enter into Performance Improvement Plans (PIPs) to improve efficiency and reduce cost growth. Each year, CHIA is directed to identify payers and/or providers whose cost growth is excessive and threatens the state health care cost growth benchmark, and the HPC must provide notice to those identified entities.

# INVESTMENT PROGRAMS

For the first time in 2016, the HPC reviewed payers and providers identified by CHIA. Following thorough review, the HPC's Board opted not to pursue any PIPs.

The HPC developed [interim guidance](#) on filing and implementing PIPs. If required to file, the payer or provider must develop a PIP and propose it to the HPC for approval. The PIP must identify the causes of the entity's cost growth and include specific strategies the entity will implement to improve cost performance. Implementation of a PIP will involve reporting, monitoring, and assistance from the HPC.

A proposed [regulation](#) governing the PIPs process is currently in development, following a public notice and comment period.

## REGULATIONS

As part of the development of various programs and operational procedures, the HPC may be required to promulgate regulations.

To date, the HPC has promulgated nine regulations (958 CMR 2.00 – 958 CMR 10.00). A full list of HPC regulations can be found in Appendix 2.

In order to enhance the delivery of effective, efficient care and promote innovative care delivery models, the HPC provides investments to various organizations across the Commonwealth. While many of these investments are focused on provider organizations, they emphasize the importance of community partnerships to ensure that the HPC's programs are best serving residents of the Commonwealth.

## CHART INVESTMENT PROGRAM

*Chapter 224 requires the HPC to invest in community hospitals and other providers to support the transition to new payment methods and care delivery models.*

The [Community Hospital Acceleration, Revitalization, and Transformation \(CHART\) Investment Program](#) is a \$120 million grant program funded by an assessment on large health systems and commercial insurers. The CHART program makes phased investments into eligible Massachusetts community hospitals to enhance their delivery of efficient, effective care. [CHART hospitals](#) share the common characteristics of being non-profit, non-teaching, and having relatively lower prices than many other hospitals.

The CHART Investment Program seeks to promote care coordination, integration, and delivery transformations; advance electronic health records adoption and information exchange among providers; increase alternative payment methods and accountable care organizations; and enhance patient safety, access to behavioral health services, and coordination between hospitals and community-based providers and organizations.

In October 2013, the HPC solicited responses from eligible community hospitals to participate in [CHART Phase 1](#). A total of \$9.2 million was distributed to 28 community hospitals. These foundational investments in system transformation primed the hospitals for transformation and enabled the HPC to assess awardees for capability and capacity for performance improvement.

In October 2014, the HPC's Board authorized over \$60 million in investments for [CHART Phase 2](#). CHART Phase 2 focuses on Driving System Transformation in three key areas:

- Maximizing appropriate hospital use;
- Enhancing behavioral health care;
- Improving hospital-wide (or system-wide) processes to reduce unnecessary spending and improve quality and safety.

## CERTIFICATION PROGRAMS

All funded hospitals are engaged in projects aiming to reduce acute utilization as measured by admissions, readmissions, emergency department revisits, or emergency department length of stay, with a focus on behavioral health integration and enhanced services.

### INNOVATION INVESTMENT PROGRAMS

*Chapter 224 requires the HPC foster innovation in health care payment and service delivery through competitive investment opportunities.*

In March, 2016, the HPC released requests for proposals (RFPs) for the [Health Care Innovation Investment \(HCII\) Program](#), a new grant program, totaling \$9.5 million, to drive innovation in health care delivery and payment in Massachusetts. HCII encompasses three smaller investment tracks: the [Targeted Cost Challenge Investments](#) (TCCI), the [Telemedicine Pilot Initiative](#), and the [Neonatal Abstinence Syndrome \(NAS\) Pilot Investment Opportunity](#).

HCII creates an unprecedented opportunity for Massachusetts providers, health plans, and their partners to test and spread innovations that advance the Commonwealth's cost containment goals while improving access to high-quality care. The HPC's Board voted to approve awards for HCII in July 2016.

Created in Chapter 224, [TCCI](#) funding was awarded to ten provider organizations to execute new and innovative health care payment and delivery models. All TCCI investments further efforts to meet the health care cost growth benchmark and target the most complex health care cost challenges in Massachusetts.

Created through Section 161 of Chapter 46 of the Acts of 2015, the [Telemedicine Pilot Initiative](#) was awarded to four provider organizations to enact initiatives that will implement telemedicine-based services to enhance access to behavioral health care for any of the following populations in Massachusetts with unmet behavioral health needs: (1) Child and adolescents, (2) Older adults aging in place, and (3) Individuals with substance use disorders.

Created through Chapter 46 of the Acts of 2015, the [NAS Investment Opportunity](#) was awarded to six eligible birthing hospitals in Massachusetts to develop and/or enhance programs designed to improve care for infants with Neonatal Abstinence Syndrome (NAS) and for women in treatment for opioid use disorder during and after pregnancy.

A portion of the investments under each of the aforementioned opportunities is funded through the HPC's trust funds.

Under Chapter 224, the HPC is responsible for developing a coordinated strategy to advance accountable care in the Commonwealth by collaborating with the leaders of reforms in the payer and provider community, partnering with senior policymakers at other state agencies, enhancing data transparency, and identifying key barriers and accelerators of reform.

### PATIENT-CENTERED MEDICAL HOMES

*Chapter 224 requires the HPC to develop and implement standards of certification for patient-centered medical homes (PCMHs).*

The HPC is required to develop and implement standards of certification for patient-centered medical homes. The purpose of this certification process is to complement existing local and national care transformation and payment reform efforts, validate value-based care, and promote investments in efficient, coordinated, and high-quality primary care.

The HPC, in collaboration with the National Committee for Quality Assurance (NCQA), has developed the [PCMH PRIME Certification Program](#). PCMH PRIME emphasizes the importance of behavioral health integration in primary care. Behavioral health conditions (mental illnesses and substance use disorders) suffer from both under and delayed diagnosis and treatment. This is a serious public health problem nationally and across the Commonwealth. Behavioral health issues can often be identified first in a primary care setting, and there is growing consensus that behavioral health needs to be well integrated into primary care.

PCMH PRIME identifies [components key](#) to the integration of behavioral health care into primary care, and certifies practices that meet a majority of these criteria.

In addition to certification standards, PCMH PRIME also offers a [technical assistance program](#) as well as payer engagement, including close alignment with MassHealth.

### ACCOUNTABLE CARE ORGANIZATIONS

*Chapter 224 requires the HPC to develop and implement standards of certification for Accountable Care Organizations (ACOs).*

The HPC is charged with developing and implementing standards of certification for [Accountable Care Organizations](#) (ACOs) in the Commonwealth. An ACO

is generally defined as a group of physicians, hospitals, or other providers whose mission is to improve health outcomes and quality of care while slowing the growth in overall costs for a specific population of patients.

The HPC believes that ACOs represent a promising model for transforming care delivery through improvements in care coordination and integration, access to services, and accountability for quality outcomes and costs.

The purpose of the certification program is to complement existing local and national care transformation and payment reform efforts, validate value-based care, and promote investments by all payers in efficient, high-quality, and cost-effective care across the continuum. HPC certification of ACOs will complement, not replace, requirements and activities of other state agencies by evaluating core competencies for ACOs in care delivery.

Over time, the HPC envisions refining certification criteria over time and recognizing ACOs that deliver quality care and control total medical expenditure cost growth. Throughout the design of the program, the HPC is engaging provider, payer and consumer stakeholders, and closely aligning with MassHealth and the GIC, to ensure that the ACO certification program is flexible, evidence-based, feasible, and complements existing ACO-type payment arrangements and initiatives already in place in Massachusetts.

HPC ACO [certification standards](#) were approved by the Board in April 2016. Certification will begin in 2017.

# BUDGET OVERVIEW

## FY2013 – FY2017

From state fiscal years 2013 to 2016 (FY13-FY16), the HPC was supported by two trust funds: The Health Care Payment Reform Trust Fund (HCPRTF) and the Distressed Hospital Trust Fund (DHTF).

In FY17, the HPC moved onto the state budget with operating expenses supported by a line item appropriation that is fully assessed.

## OVERVIEW OF HPC TRUST FUNDS

Chapter 224 of the Acts of 2012 dedicated \$130 million in one-time revenues to be administered by the HPC through an assessment on certain health care market participants and a portion of one-time gaming license fees. These funds, allocated to the Health Care Payment Reform Trust Fund (HCPRTF) and/or the Distressed Hospital Trust Fund (DHTF), collectively support the HPC operations, policy programs, professional services, investment programs, market monitoring, and provider engagement initiatives necessary to promote a more affordable, effective, and accountable health care system in Massachusetts.

### Health Care Payment Reform Trust Fund

The Health Care Payment Reform Trust Fund (HCPRTF) was established in Chapter 194 of the Acts of 2011, An Act Establishing Expanded Gaming in the Commonwealth. The HCPRTF receives revenue from the following sources:

- Chapter 224 one-time industry assessment (~\$11 million total over four years, ending in FY16)
- A portion of gaming license fees (23%) as administered by the Office of the State Comptroller (\$40 million)

The main purposes of this fund are to support the establishment of the programs and operations of the HPC, foster innovation in health care payment and service delivery through a competitive grant program, and provide direct technical assistance and support for the HPC's patient-centered medical homes and accountable care certification programs.

Beginning in FY17, this trust fund will exclusively support grants under HPC's innovation investment program and technical assistance for the HPC's certification and investment programs.

### Distressed Hospital Trust Fund

Chapter 224 established the approximately \$120 million Distressed Hospital Trust Fund (DHTF) to provide investments in the Commonwealth's community hospitals. For FY13-FY20, the balance of the DHTF will be used to support the CHART Investment Program and other community hospital investments.

In addition to direct funding to community hospitals through the CHART Program, up to 10% of the DHTF is authorized by Chapter 224 for administrative costs related to the CHART Program, including program development, program operations, and financial controls.

### FY16 BOARD APPROVED BUDGET

On July 28, 2015, the Board approved the operating budget for fiscal year 2016. The total budget, including assessments for fringe benefits and for use of the state's accounting system, but not including direct provider investments, was \$13,475,444. This budget supports all of the programs and activities described in this report.

### ANNUAL INDUSTRY ASSESSMENT

FY16 was the final year of collections for the Chapter 224 one-time assessment on certain hospitals and health plans. From FY17 onward, the HPC's operations and programs are funded by a new annual assessment on acute care hospitals, surgery centers, and health plans. The amount of the assessment will be determined through the state budget process. The assessment process is similar to the current financing mechanism for the Center for Health Information and Analysis (CHIA).

### HPC BALANCE SHEETS

For more information on the HPC's annual budget and actual spending, please see the balance sheets on pages 12 and 13, which depict the HPC's spending from each trust fund from FY13 to FY16.

Health Care Payment Reform Trust  
Fund

FUND STATEMENT  
(actual spend from trust fund by FY)

ESTIMATED  
REVENUE &  
EXPENSES

	FY13*	FY14	FY15	FY16	FY17**
<b>Sources of Funds</b>					
Beginning Balance	\$ -	\$ 2,280,191	\$ 2,959,749	\$ 15,149,622	\$ 14,607,578
<b>Revenue</b>					
Ch. 224 Industry Assessment	\$ 2,280,191	\$ 3,851,548	\$ 2,528,290	\$ 2,452,396	\$ -
Casino Gaming Licenses	\$ -	\$ 1,725,000	\$ 38,525,000	\$ -	\$ -
Grant - Robert Woof Johnson	\$ -	\$ -	\$ -	\$ 268,575	\$ -
MassHealth Federal Matching	\$ -	\$ -	\$ -	\$ 6,153,885	\$ -
<b>Total Revenue</b>	<b>\$ 2,280,191</b>	<b>\$ 5,576,548</b>	<b>\$ 41,053,290</b>	<b>\$ 8,874,856</b>	<b>\$ -</b>
<b>Total</b>	<b>\$ 2,280,191</b>	<b>\$ 7,856,739</b>	<b>\$ 44,013,039</b>	<b>\$ 24,024,478</b>	<b>\$ 14,607,578</b>
<b>Uses of Funds</b>					
<b>Expenditures</b>					
Payroll/Benefits	\$ -	\$ 2,757,960	\$ 3,826,455	\$ 4,919,953	\$ -
Rent/Utilities^	\$ -	\$ 149,356	\$ 215,420	\$ 569,538	\$ -
Professional Services	\$ -	\$ 1,682,053	\$ 1,151,528	\$ 2,175,683	\$ -
Administration/IT Support^	\$ -	\$ 307,621	\$ 721,921	\$ 571,619	\$ -
<b>Total Expenditures</b>	<b>\$ -</b>	<b>\$ 4,896,990</b>	<b>\$ 5,915,323</b>	<b>\$ 8,236,794</b>	<b>\$ -</b>
<b>State Levies</b>					
CTR Trust Fund Assessment^^	\$ -	\$ -	\$ 269,525	\$ 591,895	\$ 90,000
<b>Total Levies</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 591,895</b>	<b>\$ 90,000</b>
<b>Investments</b>					
Health Care Innovation Investment	\$ -	\$ -	\$ -	\$ -	\$ -
PCMH/ACO Technical Assistance	\$ -	\$ -	\$ -	\$ -	\$ 910,000
<b>Total Investments</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 910,000</b>
<b>Transfers Out</b>					
State Budget Shortfall	\$ -	\$ -	\$ 10,000,000	\$ 500,000	\$ -
MassHealth Rate Reimbursements	\$ -	\$ -	\$ 12,307,769	\$ -	\$ -
CHIA RPO	\$ -	\$ -	\$ 313,599	\$ 88,212	\$ -
CHIA Survey	\$ -	\$ -	\$ 57,200	\$ -	\$ -
<b>Total Transfers Out</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 22,678,568</b>	<b>\$ 588,212</b>	<b>\$ -</b>
<b>Total</b>	<b>\$ -</b>	<b>\$ 4,896,990</b>	<b>\$ 28,863,416</b>	<b>\$ 9,416,900</b>	<b>\$ 1,000,000</b>
<b>Balance Forward</b>					
Ending Balance	\$ 2,280,191	\$ 2,959,749	\$ 15,149,622	\$ 14,607,578	\$ 13,607,578

\* HPC received \$683,098 from three General Fund sources in FY13. All expenditures in FY13 were from the General Fund. Total expenditures were \$562,707 and accounted for mostly staff payroll.

\*\* Final fund statement for FY17 will be available in Fall 2017. Numbers reflect Board approved budget.

^ HPC moved locations in FY15. Increases in Administrative/IT Support and Rent/Utilities reflect moving costs.

^^ Effective January 1, 2015, HPC trust funds were subject to an assessment on payroll and professional services. This assessment is paid to the Office of the State Comptroller.

Distressed Hospital Trust Fund	FUND STATEMENT				(actual)	ESTIMATED REVENUE & EXPENSES FY17**
	spend from trust fund by FY					
	FY13*	FY14	FY15	FY16		
<b>Sources of Funds</b>						
Beginning Balance						
	\$ -	\$ 25,994,173	\$ 57,906,278	\$ 74,566,988	\$	\$ 82,644,534
<b>Revenue</b>						
Ch. 224 Industry Assessment	\$ 25,994,173	\$ 40,410,479	\$ 25,637,017	\$ 26,725,035	\$	\$ -
<b>Total Revenue</b>	<b>\$ 25,994,173</b>	<b>\$ 40,410,479</b>	<b>\$ 25,637,017</b>	<b>\$ 26,725,035</b>	<b>\$</b>	<b>\$ -</b>
<b>Total</b>	<b>\$ 25,994,173</b>	<b>\$ 66,404,652</b>	<b>\$ 83,543,295</b>	<b>\$ 101,292,023</b>	<b>\$</b>	<b>\$ 82,644,534</b>
<b>Uses of Funds</b>						
<b>Expenditures</b>						
Payroll/Benefits	\$ -	\$ 259,789	\$ 751,189	\$ 1,286,354	\$	\$ 1,546,634
Rent/Utilities^	\$ -	\$ 17,603	\$ 52,095	\$ 100,508	\$	\$ 107,250
Professional Services	\$ -	\$ 220,885	\$ 1,144,789	\$ 833,695	\$	\$ 900,000
Administration/IT Support^	\$ -	\$ 42,449	\$ 193,796	\$ 100,702	\$	\$ 78,750
<b>Total Expenditures</b>	<b>\$ -</b>	<b>\$ 540,726</b>	<b>\$ 2,141,870</b>	<b>\$ 2,321,260</b>	<b>\$</b>	<b>\$ 2,632,634</b>
<b>State Levies</b>						
CTR Trust Fund Assessment^^	\$ -	\$ -	\$ 117,988	\$ 180,458	\$	\$ 264,421
<b>Total Levies</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 117,988</b>	<b>\$ 180,458</b>	<b>\$</b>	<b>\$ 264,421</b>
<b>Investments</b>						
CHART Investments	\$ -	\$ 7,957,648	\$ 6,716,450	\$ 16,145,771	\$	\$ 40,000,000
NAS Investments	\$ -	\$ -	\$ -	\$ -	\$	\$ 3,000,000
Telemedicine Investments	\$ -	\$ -	\$ -	\$ -	\$	\$ 1,000,000
Health Care Innovation Investments	\$ -	\$ -	\$ -	\$ -	\$	\$ 1,500,000
Provider Supports	\$ -	\$ -	\$ -	\$ -	\$	\$ 600,000
DPH ISA for Paramedicine	\$ -	\$ -	\$ -	\$ -	\$	\$ 298,709
<b>Total Investments</b>	<b>\$ -</b>	<b>\$ 7,957,648</b>	<b>\$ 6,716,450</b>	<b>\$ 16,145,771</b>	<b>\$</b>	<b>\$ 46,398,709</b>
<b>Total</b>	<b>\$ -</b>	<b>\$ 8,498,374</b>	<b>\$ 8,976,307</b>	<b>\$ 18,647,489</b>	<b>\$</b>	<b>\$ 49,295,764</b>
<b>Balance Forward</b>						
Ending Balance	\$ 25,994,173	\$ 57,906,278	\$ 74,566,988	\$ 82,644,534	\$	\$ 33,348,770

\* HPC did not expend any funds from the DHTF in FY13. The CHART Program was formalized in FY14.

\*\* Final fund statement for FY17 will be available in Fall 2017. Numbers reflect Board approved budget.

^ HPC moved locations in FY15. Increases in Administrative/IT Support and Rent/Utilities reflect moving costs.

^^ Effective January 1, 2015, HPC trust funds were subject to an assessment on payroll and professional services. This assessment is paid to the Office of the State Comptroller.

# APPENDIX 1: PUBLICATIONS

## **ANNUAL COST TRENDS REPORT**

[2016 Cost Trends Report](#) (February 2017)

[2015 Cost Trends Report](#) (January 2016)

[2015 Cost Trends Report: Provider Price Variation](#) (January 2016)

[2014 Cost Trends Report](#) (January 2015)

[Cost Trends Report: July 2014 Supplement](#) (July 2014)

[2013 Cost Trends Full Report](#) (January 2014)

## **POLICY REPORTS**

[Opioid Use Disorder Report](#) (September 2016)

[Summary Report: Provider Price Variation Stakeholder Discussion Series](#) (July 2016)

[Community Hospitals at a Crossroads: Findings from an Examination of the Massachusetts Health Care System](#) (March 2016)

[A Report on Consumer-Driven Health Plans: A Review of the National and Massachusetts Literature](#) (April 2013)

## **COST AND MARKET IMPACT REVIEW REPORTS**

[HPC-CMIR-2013-1: Partners HealthCare System, Inc. and South Shore Hospital](#) (February 2014)

[HPC-CMIR-2013-2: Partners HealthCare System, Inc. and South Shore Hospital](#) (February 2014)

[HPC-CMIR-2013-3: Lahey Health Systems, Inc. and Winchester Hospital](#) (May 2014)

[HPC-CMIR-2015-1: Beth Israel Deaconess Care Organization, New England Baptist Hospital, and New England Baptist Clinical Integration Organization](#) (September 2016)

[HPC-CMIR-2015-2: Beth Israel Deaconess Care Organization, New England Baptist Hospital, and New England Baptist Clinical Integration Organization](#) (September 2016)

[HPC-CMIR-2016-1: Beth Israel Deaconess Care Organization, New England Baptist Hospital, and New England Baptist Clinical Integration Organization](#) (September 2016)

## **POLICY AND RESEARCH BRIEFS**

[Policy Brief: Oral Health](#) (August 2016)

[Research Brief: Serious Illness and End of Life Care in the Commonwealth](#) (November 2016)

[Research Brief: Behavioral Health Compendium](#) (March 2016)

[Policy Brief: Out-of-Network Billing](#) (January 2016)

[APCD Almanac - Chartbook](#) (July 2014)

## **2016 ACADEMY HEALTH ANNUAL RESEARCH CONFERENCE POSTERS (PUBLISHED JUNE 2016)**

[Emerging Evidence to Effectively Treat Neonatal Abstinence Syndrome \(NAS\) with Higher Quality and Lower Cost: Lessons from Massachusetts](#)

[Enabling Tools and Technologies to Support Delivery of High Value, Coordinated Health Care: Event Notification Systems](#)

[Retail Clinics Reduce Avoidable Emergency Department Visits in Massachusetts](#)

[When an APCD is Not Enough \(You need RPO\): Developing a System to Map the Structures and Relationships of Massachusetts' Largest Healthcare Providers](#)

[Price variation for common lab tests and factors associated with selection of low cost sites](#)

[The Opioid Epidemic in Massachusetts: Findings on Hospital Impact and Policy Options](#)

[Spending for low-risk deliveries in Massachusetts varies two-fold, with no measurable quality](#)

## **PUBLICATIONS RELATED TO THE CHART INVESTMENT PROGRAM**

[CHART Phase 2 Hospital Factbook](#) (August 2016)

[CHART Leadership Summit: Proceedings Report](#) (September 2014)

[CHART Case Study: Use of Locally Derived Data to Design, Develop, and Implement Population Health Management Intervention](#) (February 2015)

[CHART Case Study: Deploying Effective Management and Leadership Strategies to Drive Transformation](#) (March 2015)

[CHART Phase 1 Report](#) (June 2015)

[CHART Phase 1 Hospital Factbook](#) (June 2015)

## **OFFICE OF PATIENT PROTECTION REPORTS**

[2014 Office of Patient Protection Annual Report](#) (November 2015)

[2013 Office of Patient Protection Annual Report](#) (November 2014)

# APPENDIX 2: HPC REGULATIONS

# REGULATIONS

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## **One-Time Assessment Regulation (958 CMR 2.00)**

For Fiscal Years 2013-2016, the HPC is partially funded through a one-time assessment on certain Massachusetts payers and providers. The HPC's [first regulation](#) governs said payments to the HPC and provides details on which acute hospitals and surcharge payers must contribute to the assessment.

## **Health Insurance Consumer Protection Regulation (958 CMR 3.00)**

The Office of Patient Protection handles external reviews for denied health insurance claims. This [regulation](#) establishes the requirements for carriers in administering their internal grievance procedures and conducting external reviews of carriers' medical necessity adverse determination. The regulation also sets out requirements for continuity of care, referral to specialty care, and carrier reporting requirements.

## **Health Insurance Open Enrollment Waivers Regulation (958 CMR 4.00)**

Under Massachusetts and federal law there are open enrollment periods, which are certain times during the year when individuals and families may buy non-group health insurance coverage. This [regulation](#) establishes the requirements for requests by consumers who wish to enroll in a non-group health plan outside of the open enrollment periods. The HPC is updating this regulation to comply with the Affordable Care Act and new Massachusetts laws.

## **CHART Investment Program Regulation (958 CMR 5.00)**

Chapter 224 created the CHART Investment Program, a phased grant program that invests in eligible Massachusetts community hospitals to enhance their delivery of efficient, effective care. This [regulation](#) governs the procedures and criteria used to award grants to certain qualifying acute hospitals, as authorized by the HPC Board. This regulation specifies how the HPC will administer the grant program in compliance with the Office of the Comptroller's regulation.

## **Registration of Provider Organization Regulation (958 CMR 6.00)**

Chapter 224 directs the HPC to develop and administer a registration program for provider organizations, through which those entities subject to the law will submit information on their organizational and operational structure and governance. This [regulation](#) governs the procedures and criteria used to administer the provider organization registration program. It specifies the criteria for who must register and what information must be submitted to complete Registration.

## **Notices of Material Change and Cost and Market Impact Reviews Regulation (958 CMR 7.00)**

Chapter 224 directs the HPC to monitor changes in the health care marketplace, including consolidations and alignments that have been shown to impact health care market functioning, and thus the performance of our health care system in delivering high quality, cost effective care. This [regulation](#) governs certain procedures for filing Notices of Material Change as well as the procedures by which the HPC will review Notices of Material Change and conduct Cost and Market Impact Reviews.

## **ICU Nurse Staffing Regulation (958 CMR 8.00)**

Chapter 155 of the Acts of 2014 established patient assignment limits for registered nurses in intensive care units in acute hospitals and charged the HPC with promulgating regulations governing the implementation and operation of the law including. This [regulation](#) establishes Patient Assignment limits for Registered Nurses in Intensive Care Units in Acute Hospitals licensed by the Massachusetts Department of Public Health and in hospitals operated by the Commonwealth of Massachusetts, including the process for selecting or developing an Acuity Tool and required elements of the Acuity Tool.

## **Annual Assessment Regulation (958 CMR 9.00)**

Beginning in Fiscal Year 2017, the HPC's operating budget is funded through an annual assessment on certain payers, providers, and ambulatory services centers. This [regulation](#) governs the process through which the assessment will be collected.

For more information about HPC regulations, please visit [here](#).

APPENDIX 3:  
HPC BOARD AND  
ADVISORY COUNCIL  
MEMBERSHIP

# HPC COMMISSIONERS

Below, please find a matrix of HPC’s commissioners by appointing authority and term. Brief biographies of current commissioners are provided in this section.

Health Policy Commission Board, March 1, 2017

Statutory Requirement	Appointing Authority	Appointee	First Term			Second Term		
			Term Start Date	Term*	Term End Date	Appointment/Reappointment Date	Term	Term End Date
One member, designated as chairperson	Governor	Altman, Stuart	11/1/2012	3 years	11/1/2015	1/15/2016	5 years	11/1/2020
One member with demonstrated expertise in the development and utilization of innovative medical technologies and treatments for patient care.	Auditor	Everett, Wendy	11/1/2012	2 years	11/1/2014	3/6/2015	5 years	11/1/2019
One member with demonstrated expertise in representing the health care workforce as a leader in a labor organization.	Auditor	Turner, Veronica	11/1/2012	4 years	RESIGNED 11/1/2016			
	Auditor	Foley, Timothy	10/12/2016	Remainder of Term	10/31/2016	11/1/2016	5 years	10/31/2019
One member with demonstrated expertise as a purchaser of health insurance representing business management or health benefits administration	Auditor	Lord, Richard	11/1/2012	3 years	11/1/2015	12/1/2015	5 years	11/1/2020
One member who is a health economist.	Attorney General	Cutler, David	11/1/2012	3 years	11/1/2015	12/1/2015	5 years	11/1/2020
One member with expertise in health care consumer advocacy.	Attorney General	Hattis, Paul	11/1/2012	2 years	11/1/2014		1 year Holdover Appointee	12/31/2015
		Berwick, Donald				1/1/2016	4 years Remainder of Term	11/1/2019
One member with expertise in behavioral health, substance use disorder, and mental health services	Attorney General	Sudders, Marylou	11/1/2012	1 year	11/1/2013	9/23/2013	4 years (served 14 months)	RESIGNED 1/1/2015
		Cohen, Martin				4/23/2015	3 years, 6 months Remainder of Term	11/1/2018
One member with demonstrated expertise in health plan administration and finance	Governor	Yang, Jean	11/1/2012	4 years (served 28 months)	RESIGNED 2/2015			
		Mastrogiovanni, Ron	5/19/2015	1 year, 5 months Remainder of Term	11/1/2016			
One member who is a primary care physician	Governor	Allen, Carole	11/1/2012	5 years	11/1/2017	Still serving first term	Still serving first term	Still serving first term
Secretary of Administration and Finance	Governor	Shor, Glen	Ex-Officio					
		Lepore, Kristen	Ex-Officio					
Secretary of Health and Human Services	Governor	Polanowicz, John	Ex-Officio					
		Sudders, Marylou	Ex-Officio					

## DR. STUART ALTMAN, CHAIR

*Statutory Requirement: One member, designated as chairperson, with demonstrated expertise in health care delivery, health care management at a senior level or health care finance and administration, including payment methodologies. (Appointed by the Governor)*

Stuart Altman, P.h.D., is the Sol C. Chaikin Professor of National Health Policy at The Heller School for Social Policy and Management at Brandeis University. He is an economist with approximately five decades of experience working closely with issues of federal and state health policy within government, the private sector, and academia.

Dr. Altman has served on numerous government advisory boards on both the federal and state levels. Between 1971 and 1976, Dr. Altman was Deputy Assistant Secretary for Planning and Evaluation/Health at the U.S. Department of Health Education and Welfare (HEW). While serving in that position, he was one of the principal contributors to the development and advancement of a National Health Insurance proposal. From 1972 to 1974, he also served as the Deputy Director for Health as part of President Nixon’s Cost-of-Living Council, where he was responsible for developing the council’s program on health care cost containment.

For twelve years, from 1984 to 1996, he was the Chairman of the Prospective Payment Assessment Commission (ProPac), which was responsible for advising the U.S. Congress and the administration on the functioning of the Medicare Diagnosis-Related Group (DRG) Hospital Payment System and other system reforms. He was appointed in 1997 by

President Clinton to the National Bipartisan Commission on the Future of Medicare. From 2000 to 2002, he was Co-Chair of the Legislative Health Care Task Force for the Commonwealth of Massachusetts.

Dr. Altman is a published author of numerous books and journal articles, the most recent, *Power, Politics and Universal Health Care: The Inside Story of a Century-Long Battle* (2011). He has been recognized as a leader in the health care field by *Health Affairs* and by *Modern Healthcare*, which named him in 2006 among the 30 most influential people in health policy over the previous 30 years, and which from 2003 to 2011 named him one of the top 100 most powerful people in health care. Dr. Altman earned his M.A. and Ph.D. degrees in economics from UCLA.

### **DR. WENDY EVERETT, VICE CHAIR**

*Statutory Requirement: One member with demonstrated expertise in the development and utilization of innovative medical technologies and treatments for patient care. (Appointed by the State Auditor)*

Wendy Everett, Sc.D., recently retired as the President of NEHI, a national health policy research institute focused on enabling innovation to improve health care quality and lower costs. She was appointed as the organization's first president in July 2002.

Dr. Everett has more than 40 years of experience in the health care field. She has held executive positions at the University of California, San Francisco Medical Center (UCSF) and at Brigham and Women's Hospital in Boston. She has directed national demonstration programs for The Robert Wood Johnson and the Kaiser Family Foundations. In the mid-1990s, Dr. Everett became a Director of the Institute for the Future, leading the Health and Health Care research team for six years and overseeing the creation of ten-year, national forecasts in health and health care.

Dr. Everett earned two Bachelor of Science degrees, and she holds master's and doctoral degrees in health policy and management from Harvard University.

### **DR. CAROLE ALLEN**

*Statutory Requirement: One member who is a primary care physician. (Appointed by the Governor)*

Carole Allen, M.D., is a retired pediatrician from Arlington, Massachusetts with 37 years of experience in general pediatrics. She spent the early part of her career practicing medicine at East Boston Neighborhood Health Center. Most recently, Dr. Allen was the Director of Pediatrics for Harvard Vanguard Medical Associates. A Clinical Instructor of Pediatrics at Harvard Medical School and Boston University School of Medicine, Dr. Allen has taught pediatrics to residents, medical students and nurse practitioners for more than 25 years. Last year she received the Special Award for Excellence in Medical Service from the Massachusetts Medical Society for providing "exceptional care and dedication to the medical needs of his or her patients and the general public."

A member of the Board of Directors of the American Academy of Pediatrics, Dr. Allen has also been involved in community activities related to public health and has a special interest in issues related to parenting of gay children and adolescents. Her anti-tobacco activism has won her the Massachusetts Association of Health Boards Paul Revere award for "outstanding dedication and leadership in tackling public health issues." Dr. Allen earned a B.A. degree from Cornell University and her M.D. from Tufts University School of Medicine.

### **DR. DONALD BERWICK**

*Statutory Requirement: One member with expertise in health care consumer advocacy. (Appointed by the Attorney General)*

Donald M. Berwick was President and CEO of the Institute for Healthcare Improvement (IHI) for nearly 20 years. In July 2010, President Obama appointed Dr. Berwick to the position of Administrator of the Centers for Medicare & Medicaid Services, a position he held until December 2011. He was formerly Clinical Professor of Pediatrics and Health Care Policy at the Harvard Medical School, and Professor in the Department of Health Policy and Management at the Harvard School of Public Health. Dr. Berwick has served as vice chair of the US Preventive Services Task Force, the first "Independent Member" of the American Hospital Association Board of Trustees, and chair of the National Advisory Council of the Agency for Healthcare Research and Quality. An elected member of the Institute of Medicine (IOM), Dr. Berwick served two terms on the IOM's governing Council and was a member of the IOM's Global Health Board. He served on President Clinton's Advisory Commission on Consumer Protection and Quality in the Healthcare Industry. He is a recipient of several awards and author of numerous articles and books, including *Curing Health Care* and *Escape Fire*.

## **MR. MARTIN COHEN**

*Statutory Requirement: One member with expertise in behavioral health, substance use disorder, and mental health services. (Appointed by the Attorney General)*

Martin D. Cohen is the president/CEO of the MetroWest Health Foundation, a community health philanthropy serving the MetroWest area of Massachusetts. Mr. Cohen has more than 30 years of experience working with federal and state policymakers to plan and implement comprehensive strategies for improving public mental health services. Prior to joining the foundation, Mr. Cohen served as the executive director of the Technical Assistance Collaborative, Inc., a national health and human services consulting firm. He previously served as a deputy program director and senior program consultant for the Robert Wood Johnson Foundation, and was a deputy assistant secretary in the Massachusetts Executive Office of Health & Human Services. He serves on the board of advisors of the David and Lura Lovell Foundation and the Harvard Pilgrim Health Care Foundation. Cohen holds both a BA and MSW from Boston University.

## **DR. DAVID CUTLER**

*Statutory Requirement: One member who is a health economist. (Appointed by the Attorney General)*

David Cutler, P.h.D., is the Otto Eckstein Professor of Applied Economics in the Department of Economics at Harvard University and holds secondary appointments at Harvard's Kennedy School of Government and the Harvard School of Public Health. David served as Assistant Professor of Economics from 1991 to 1995, was named John L. Loeb Associate Professor of Social Sciences in 1995, and received tenure in 1997. Professor Cutler was associate dean of the Faculty of Arts and Sciences for Social Sciences from 2003-2008.

Honored for his scholarly work and singled out for outstanding mentorship of graduate students, Professor Cutler's work in health economics and public economics has earned him significant academic and public acclaim. Professor Cutler served on the Council of Economic Advisers and the National Economic Council during the Clinton Administration and has advised the Presidential campaigns of Bill Bradley, John Kerry, and Barack Obama as well as being Senior Health Care Advisor for the Obama Presidential Campaign and a Senior Fellow for the Center for American Progress.

Professor Cutler is author of two books, several chapters in edited books, and many of published papers on the topics of health care and other public policy topics. Author of *Your Money Or Your Life: Strong Medicine for America's Health Care System*, published by Oxford University Press, this book, and Professor Cutler's ideas, were the subject of a feature article in the *New York Times Magazine*, *The Quality Cure*, by Roger Lowenstein. Cutler was recently named one of the 30 people who could have a powerful impact on healthcare by *Modern Healthcare* magazine and one of the 50 most influential men aged 45 and younger by *Details* magazine. Professor Cutler earned an A.B. from Harvard University and his P.h.D. in Economics from MIT (1991).

## **MR. TIMOTHY FOLEY**

*Statutory Requirement: One member with demonstrated expertise in representing the health care workforce as a leader in a labor organization. (Appointed by the State Auditor)*

Tim Foley is a Vice President for 1199SEIU, the state's largest union of health care workers. He has worked for SEIU for 11 years, starting out as a political director, then being elected to a Vice President position. Mr. Foley has worked for the Massachusetts AFL-CIO and the Massachusetts Coalition for Adult Education. He holds a bachelor's degree in political science from the University of Delaware and a masters' degree in public affairs from the University of Massachusetts-Boston.

## **SECRETARY KRISTEN LEPORE, EXECUTIVE OFFICE OF ADMINISTRATION AND FINANCE**

*Statutory Requirement: Secretary of Administration and Finance (Appointed by the Governor, Ex-Officio)*

Kristen Lepore was sworn in as Secretary of the Executive Office for Administration and Finance under Governor Charlie Baker in January 2015. In her role, Secretary Lepore is in charge of formulating the governor's budget plan, providing guidance on the economy, and implementing state government's operating and capital budgets. She also manages the state's administrative agencies, including revenue collection, information technology, human resources, procurement, and state facilities.

She was previously Vice President of Government Affairs at Associated Industries of Massachusetts (AIM). As Vice

President, she was responsible for AIM's health care agenda and advocated for policies to lower the cost of health care in Massachusetts. She also worked on education and workforce development issues on behalf of the association.

Immediately prior to joining AIM, she served as Policy Director on Charlie Baker's 2010 gubernatorial campaign. In addition, she was appointed by President Bush to serve as the New England regional representative for the U.S. Department of Education where she advocated the President's education agenda. Prior to her federal appointment, she served as Deputy Chief of Staff to Governor Paul Cellucci; Director of Fiscal Policy for the Executive Office for Administration and Finance and Assistant Executive Director of the Massachusetts Port Authority.

Kristen holds a bachelor's degree in political science from Suffolk University and a master's degree in public administration from Suffolk's Sawyer School of Management.

### **MR. RICHARD LORD**

*Statutory Requirement: One member with demonstrated expertise as a purchaser of health insurance representing business management or health benefits administration. (Appointed by the State Auditor)*

Richard C. Lord is President and Chief Executive Officer of Associated Industries of Massachusetts (AIM). AIM is a state-wide employer advocacy and service organization of more than 5,000 member companies. Mr. Lord joined AIM in 1991 and served as Executive Vice President for Legislative Policy where he was responsible for AIM's public policy advocacy on health care, economic development, taxation, worker's compensation and other issues of interest to employers in the Commonwealth. He has been President and CEO since 1999.

Prior to joining AIM, Mr. Lord served as Chief of Staff for the Committee on Ways and Means of the Massachusetts House of Representatives. The Committee is responsible for all legislation involving state funds and revenues, including the Commonwealth's annual budget and all tax related matters. Mr. Lord was employed by the Committee for six years, serving as the Budget Director before being promoted to the Chief of Staff position. Mr. Lord is a 1977 Phi Beta Kappa graduate of Williams College where he earned a B.A. degree in Economics and Psychology.

### **MR. RENATO "RON" MASTROGIOVANNI**

*Statutory Requirement: One member with demonstrated expertise in health plan administration and finance. (Appointed by the Governor)*

Ron Mastrogiovanni, President and Chief Executive Officer of HealthView Services, has more than 25 years of experience in management consulting, financial services and health care software design. He is responsible for developing the HealthView platform, a solution-based planning system that integrates health care cost projections, Medicare means testing, long-term care expenses and Social Security optimization into the retirement planning process. Mr. Mastrogiovanni has emerged as a widely respected thought leader in the area of health care costs projections, and has co-authored several white papers on such topics as the Annual Health Care Cost Data Report and the Impact of Medicare Means Testing on Future Retirees.

Prior to HealthView, Mr. Mastrogiovanni was the co-founder of FundQuest, one of the first fee-based asset management companies that provided financial institutions - including banks, insurance companies, and brokerage firms - with wealth management solutions. Mr. Mastrogiovanni, who designed the firm's asset allocation and money management process, was responsible for overseeing the management over \$12 billion in client assets. The company was acquired by BNP Paribas, a global leader in banking and financial services. HealthView Services and Mr. Mastrogiovanni have been featured in several national publications, including The Wall Street Journal, CNBC, and MarketWatch. Mr. Mastrogiovanni received a B.S. degree from Boston State College and an M.B.A. from Babson College.

### **SECRETARY MARYLOU SUDDERS, EXECUTIVE OFFICE OF HEALTH AND HUMAN SERVICES**

*Statutory Requirement: Secretary of Health and Human Services (Appointed by the Governor, Ex-Officio)*

Appointed as Secretary of the Executive Office of Health and Human Services (EOHHS) by Governor Charlie Baker in January 2015, Marylou Sudders leads the largest executive agency in state government, a \$19.4 billion state budget with 22,000 dedicated public servants, and oversees critical services that touch one in four residents of the Commonwealth. Professionally trained as a social worker, Sudders has dedicated her life to public service and to some of our most vulnerable citizens. She has been a public official, provider executive, advocate and college professor.

She was the Massachusetts Commissioner of Mental Health from 1996 to 2003, championing significant legislative reforms including insurance parity, fundamental patient rights and the first children's mental health commission. In 2012, Sudders was appointed to the state's Health Policy Commission (HPC) for her behavioral health expertise; she remains on this important Commission in her capacity as Secretary.

For almost ten years, she headed the Massachusetts Society for the Prevention of Cruelty to Children, promoting the rights and well-being of some 24,000 children and families. Just prior to her appointment as Secretary, Sudders was an associate professor and Chair of Health and Mental Health at Boston College's Graduate School of Social Work. Sudders has served on many charitable boards throughout her career, including the Pine Street Inn, Massachusetts Association for Mental Health and the National Alliance on Mental Illness.

Secretary Sudders' talent and dedication has been recognized multiple times. She received an Honorary Doctorate from the Massachusetts School of Professional Psychology and was named Social Worker of the Year from the Massachusetts Chapter of the National Association of Social Workers. She was also nationally recognized with the Knee-Whitman Outstanding Achievement for Health & Mental Health Policy from the National Association of Social Workers Foundation.

## HPC ADVISORY COUNCIL (2013-2016)

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- Abraham Morse, President, Mass Senior Care Association
- Amy Whitcomb Slemmer, Executive Director, Health Care for All
- Candace Kuebel, Director of Member Support, Mass Home Care Association
- Cheryl Bartlett, Executive Director, Cape Cod Healthcare Substance Abuse Prevention & Public Health Initiatives
- Cheryl Pascucci, APRN, FNP-C, Commonwealth Care Alliance
- Christie Hager, Senior Vice President, New England Region, Beacon Health Options
- Dan Keenan, Senior VP, Government Relations, Sisters of Providence Health System
- Dan Tsai, Assistant Secretary for Medicaid, Executive Office of Health and Human Services
- David Matteodo, Executive Director, MA Association of Behavioral Health Systems, Inc.
- Dianne Anderson, President & CEO, Lawrence General Hospital
- Dr. Cheryl Clark, Director of Health Equity Research & Intervention, Brigham & Women's Hospital
- Dr. Gene Lindsey, CEO Emeritus, Atrius Health
- Dr. Paul Hattis, Associate Professor of Public Health & Community Medicine, Tufts University
- Dr. Ron Dunlap, Past President, Massachusetts Medical Society
- Elisabeth L. Daley, 1199 SEIU of Massachusetts
- Eric Dickson, President & CEO, UMass Medical School
- James Hunt, President & CEO, Massachusetts League of Community Health Centers
- JD Chesloff, Executive Director, Massachusetts Business Roundtable
- John Erwin, Executive Director, Conference of Boston Teaching Hospitals
- Jon Hurst, President, Retailers Association of Massachusetts
- Joseph Alviani, Vice President, Government Affairs, Partners Healthcare
- Joyce A. Murphy, Executive Vice Chancellor, Commonwealth Medicine/UMass Medical School
- Julie Pinkham, Executive Director, Massachusetts Nurses Association
- Laurel Sweeney, Senior Director of Health Economics & Market Access, Philips Healthcare
- Lora Pellegrini, President & CEO, Massachusetts Association of Health Plans
- Lynn Nicholas, President & CEO, Massachusetts Hospital Association
- Marci Sindell, Chief Strategy Officer and Senior Vice President, External Affairs, Atrius Health
- Michael Caljouw, Vice President, Government & Regulatory Affairs, Blue Cross Blue Shield of MA
- Parashar Patel, Vice President, Global Health Economics & Reimbursement, Boston Scientific
- Pat Kelleher, Executive Director, Home Care Alliance of Massachusetts
- Ralph de la Torre, President & CEO, Steward Health Care
- Rich Buckley, Vice President of Corporate Affairs for North America, AstraZeneca
- Steve Walsh, Executive Director, Massachusetts Council of Community Hospitals
- Vic DiGravio, President & CEO, Association for Behavioral Healthcare

# APPENDIX 4: STAFF DEPARTMENTS

The Board appoints an Executive Director, who leads the administrative affairs and general management and operations of the HPC. The first Executive Director of the HPC, [David Seltz](#), was appointed in December 2012.

Under the leadership of the Executive Director, the HPC staff is divided into six departments. These departments work on focused tasks as well as collaborative projects to ensure that the HPC's statutory deadlines are met in a robust and timely manner. There are two executive departments, which have oversight and administrative duties, and four departments that focus on policy, research, and program development.

## **EXECUTIVE OFFICE**

The Chief of Staff and her office (OCS) provide leadership to the senior management team, staff, and Commissioners. Reporting directly to the Executive Director, the Chief of Staff is responsible for both agency-level and cross-functional strategic planning and operations. Within the agency, OCS oversees day-to-day operations and administration. OCS coordinates human resource functions and recruitment, including payroll, benefits, hiring, and employee performance management and development. Additionally, OCS houses the agency's fiscal operations, including collection of industry assessments, accounts payable/receivable, and payroll, led by Chief Fiscal Officer John Proctor. OCS also oversees special projects, including over 50 public meetings annually and annual health care cost trends hearings. Additionally, OCS oversees the agency's press and media relations, website and social media management, and legislative/intergovernmental relations. The Chief of Staff provides high-level support to commissioners in their official capacity by streamlining communications, setting board meeting schedules and agendas, and providing briefings. The Office of the Chief of Staff is led by [Coleen Elstermeyer](#).

## **OFFICE OF THE GENERAL COUNSEL**

The General Counsel's office provides legal counsel and advice on a wide range of strategic, policy, and operational issues for the agency. The Legal department is responsible for supporting the HPC's policy and legal work, including the development of regulations and support of agency compliance functions. The Office of the General Counsel is led by [Lois Johnson](#).

The Office of the General Counsel also includes the [Office of Patient Protection](#) (OPP). OPP offers assistance to consumers on internal grievances, external reviews, and open enrollment waivers. The Office of Patient Protection is led by [Steven Belec](#).

## **ACCOUNTABLE CARE DEPARTMENT**

The Accountable Care team is responsible for developing a coordinated strategy to advance accountable care in the Commonwealth by collaborating with the leaders of reforms in the payer and provider community and partnering with senior policymakers at other state agencies. This team is responsible for fulfilling the HPC's statutory charge to develop and implement state certification programs for Patient-Centered Medical Homes (PCMHs) and Accountable Care Organizations (ACOs), to promote the integration of behavioral health with primary care, and to develop policy recommendations to support these care delivery models. The team also works to advance accountable care through other avenues, such as enhancing data transparency, convening key stakeholders to better align models, and identifying key barriers and accelerators of reform. The Accountable Care Department is led by [Katherine \(Katie\) Shea Barrett](#).

## **MARKET PERFORMANCE DEPARTMENT**

This team is responsible for advancing the HPC's statutory charge to encourage a more value-based health care system by increasing the transparency of and catalyzing improvements in the performance of the health care market. Among other responsibilities, this includes (1) implementing a first-in-the-nation registration program to provide transparency on the composition and function of provider organizations in Massachusetts, (2) tracking and analyzing the number, type, and frequency of material changes to the governance or operations of health care providers, (3) evaluating the impact of significant provider transactions on the competitive market and on the state's ability to meet the health care cost growth benchmark, and (4) collaborating with other HPC teams to catalyze improvements in the performance of the health care market, such as by analyzing the impact of market structure on cost trends and evaluating different approaches and identifying best practices for incenting provider performance. The Market Performance Department is led by [Katherine \(Kate\) Scarborough Mills](#).

## **RESEARCH AND COST TRENDS DEPARTMENT**

The Research and Cost Trends Team (RCT) is responsible for fulfilling the HPC's statutory charge to examine spending

trends and underlying factors and to develop evidence-based recommendations for strategies to increase the efficiency of the health care system. This team draws on its diverse research expertise to inform, motivate, and support action to achieve the benchmark and the goals of Chapter 224. The team is responsible for producing the HPC's annual Cost Trends Report and contributes to the annual Cost Trends Hearing. RCT represents the HPC to the research and analytic community and carries out special research projects as determined by the Executive Director and the Board, including an ongoing effort to advance the use of the All-Payer Claims Database (APCD). Research and Cost Trends is led by [Dr. David Auerbach](#).

## **STRATEGIC INVESTMENT DEPARTMENT**

The Strategic Investments (SI) department is responsible for leading system performance analyses, including a particular focus on measuring value and promoting effective allocation of health care resources. SI is responsible for developing and administering the Community Hospital Acceleration, Revitalization, and Transformation (CHART) community hospital investment program that represents a key component of the HPC's broad mandate to increase health care quality and access while reducing cost growth in the Commonwealth. SI also oversees the development and administration of other competitive grant program to foster the development and evaluation of innovative health care delivery, payment models, and quality of care measures, such as the Health Care Innovation Investment Program. The Strategic Investment Team is led by [Kathleen Connolly](#).

Executive Director  
(David Seltz)

Deputy Executive Director (Coleen Elstermeyer)

Deputy Chief of Staff  
 Special Projects Coordinator  
 Office Manager  
 Special Assistant  
 External Affairs  
 Government Affairs Manager  
 Press Secretary  
 Senior Data Visualization Coordinator

Fiscal/Human Resources  
 Chief Fiscal Officer  
 Human Resources Coordinator  
 Fiscal Associate  
 Organizational Development Assistant

General Counsel (Lois Johnson)

Legal  
 Deputy General Counsel  
 Assistant General Counsel  
 Associate Counsel  
 Associate Counsel  
 Associate Counsel  
 Office of Patient Protection  
 Director  
 Program Coordinator  
 Program Assistant

Policy Director (Katie Barrett)  
Accountable Care

Deputy Policy Director  
 Strategy Manager  
 Behavioral Health Integration  
 Senior Manager  
 Policy Associate  
 Certification Programs  
 Senior Manager  
 Senior Policy Associate  
 Policy Associate

Policy Director (Kate Mills)  
Market Performance

Deputy Policy Director  
 Senior Manager  
 Market Oversight  
 Senior Manager  
 Policy Associate  
 System Performance  
 Project Manager  
 Project Manager  
 Policy Associate  
 Registration of Provider Organizations Program  
 Project Manager  
 Senior Policy Associate

Director (David Auerbach)  
Research and Cost Trends

Deputy Director  
 Research Analytics  
 Senior Manager  
 Senior Researcher  
 Research Associate  
 Cost Trends  
 Research Associate  
 Research Assistant  
 Research Fellow

Director (Kathleen Connolly)  
Strategic Investment

Deputy Director  
 CHART Program  
 Senior Program Officer  
 Senior Manager, Evaluation  
 Program Officer  
 Program Officer  
 Clinical Officer  
 Program Manager, L&D  
 Program Associate  
 Program Associate  
 Program Associate  
 Program Coordinator  
 Program Assistant  
 HCII Program  
 Program Manager  
 Program Associate  
 Program Associate