

**HEALTH POLICY COMMISSION  
NOTICE OF MATERIAL CHANGE FORM**

**Health Policy Commission  
Two Boylston Street  
6<sup>th</sup> Floor  
Boston, MA 02116**

## GENERAL INSTRUCTIONS

The attached form should be used by a provider or provider organization to provide a notice of material change ("Notice") to the Health Policy Commission ("Commission"), as required under § 13 of M.G.L. c. 6D. To complete the Notice, it is necessary to read and comply with Bulletin 2013-1 issued by the Commission, **Interim Guidance for Providers and Provider Organizations Relative to Notice of Material Change to the Health Policy Commission ("Interim Guidance")**. The Interim Guidance may be obtained on the Commission's website at [www.mass.gov/hpc](http://www.mass.gov/hpc). For further assistance, please contact the Health Policy Commission at [HPC-Notice@state.ma.us](mailto:HPC-Notice@state.ma.us). This form is subject to statutory and regulatory changes that may take place from time to time.

### *WHO NEEDS TO FILE*

This Notice should be submitted by any provider or provider organization with \$25,000,000 in net patient service revenue or more in the preceding fiscal year that is proposing a material change, as defined by the Interim Guidance. Notice must be filed with the Commission not less than 60 days before the effective date of the proposed change.

### *SUBMISSION OF NOTICE*

One electronic copy of the Notice, in a portable document form (pdf), should be submitted to the following:

Health Policy Commission  
[HPC-Notice@state.ma.us](mailto:HPC-Notice@state.ma.us)

Office of the Attorney General  
[HCD-6D-NOTICE@state.ma.us](mailto:HCD-6D-NOTICE@state.ma.us)

Center for Health Information and Analysis  
[CHIA-Legal@state.ma.us](mailto:CHIA-Legal@state.ma.us)

### *PRELIMINARY REVIEW AND NOTICE OF COST AND MARKET IMPACT REVIEW*

If the information provided in the Notice is incomplete or if the Commission determines clarification of the information submitted is needed to make its decision, the Commission may require the notifying organization to submit such supplemental information within 30 days of receipt of the initial Notice.

The Commission will notify each notifying organization of its decision to proceed with a cost and market impact review within 30 days of its receipt of a completed Notice and all necessary supplemental information.

### *PUBLIC DISCLOSURE*

Pursuant to Bulletin 2013-1 issued by the Commission, all information collected by the Commission in connection with a Notice shall be deemed to be a public record.

## NOTICE OF MATERIAL CHANGE

**Date of Notice: July 22, 2014**

1.	Name:	Tufts Medical Center Parent Inc.
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2.	Federal TAX ID #	MA DPH Facility ID #	NPI #
	04-2810022	N/A	N/A

<b>Contact Information</b>					
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3.	Business Address 1:	750 Washington Street				
4.	Business Address 2:					
5.	City:	Boston	State:	MA	Zip Code:	02111
5.	Business Website:	www.tuftsmedicalcenter.org				

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7.	Contact First Name:	Michael	Contact Last Name:	Wagner, M.D.	
8.	Title:	President and Chief Executive Officer			
9.	Contact Phone:	(617) 636-9589	Extension:		
10.	Contact Email:	mwagner@tuftsmedicalcenter.org			

<b>Description of Organization</b>	
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11.	<i>Briefly</i> describe your organization.
	<p>TMCP is the parent company of Tufts Medical Center, a full service adult and pediatric academic medical center in Boston that is the principal teaching hospital of Tufts University School of Medicine; the Tufts MC Physicians Organization a 550 physician faculty practice plan; New England Quality Care Alliance, a network of over 1700 physicians throughout Eastern Mass the goal of which is to achieve the Triple Aim; New England Long Term Care, Inc., a pediatric nursing home in Billerica; and Tufts Medical Center Real Estate Company.</p>

<b>Type of Material Change</b>	
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12.	Check the box that most accurately describes the proposed material change:
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	<input type="checkbox"/> Merger or affiliation with a carrier <input type="checkbox"/> Acquisition of or acquisition by a carrier <input checked="" type="checkbox"/> Merger with or acquisition of or by a hospital or a hospital system <input type="checkbox"/> Any other acquisition, merger, or affiliation between a provider organization and another provider organization where such acquisition, merger, or affiliation would result in an increase in annual net patient service revenue of the provider or provider organization of more than \$10,000,000 <input type="checkbox"/> Any clinical affiliation between a provider or provider organization with another provider or provider organization which itself has an annual net patient service revenue of more than \$25,000,000 <input type="checkbox"/> Formation of a partnership, joint venture, common entity, accountable care organization, or parent corporation created for the purpose of contracting on behalf of more than one provider or provider organizations	
13.	What is the proposed effective date of the proposed material change?	Immediately after receipt of all required approvals.
<b>Material Change Narrative</b>		
14.	<i>Briefly</i> describe the nature and objectives of the proposed material change:	
<p>The proposed material change involves the restructuring of Tufts Medical Center Parent, Inc. ("TMCP"), currently the sole corporate member of Tufts Medical Center and its affiliates, and Circle Health, Inc., currently the sole corporate member of Lowell General Hospital and its affiliates ("Circle Health"). The joining of these two entities will encompass the creation of a new common member, tentatively named Tufts Circle Health, Inc. ("TCH"), to serve as the sole corporate member of both TMCP and Circle Health. TMCP and Circle Health will both retain significant autonomy for their respective systems, including through the retention of their separate governing bodies. TCH will serve principally as the mechanism to facilitate the alignment of the two health care systems for purposes of:</p> <ul style="list-style-type: none"> <li>• Fostering collaboration for the provision of community- and academic-based health care;</li> <li>• Promoting high quality, effective, patient-centered population health management</li> <li>• Aligning and coordinating care across a continuum of services from primary through quaternary throughout a broad geographic area;</li> <li>• Promoting effective clinical and care management relationships among community and academic physicians and community and academic hospitals; and</li> <li>• Identifying administrative and operational efficiencies across the combined system.</li> </ul> <p>The details of the proposed affiliation between the TMCP and Circle Health systems is currently set forth in a Memorandum of Understanding ("Memorandum") between TMCP and Circle Health attached hereto as <u>Exhibit A</u>.</p>		
15.	<i>Briefly</i> describe the anticipated impact of the proposed material change:	
<p>The material change involving the formation of the new common parent for TMCP and Circle Health will enhance the delivery of patient-centered care and improve access to high-quality, clinically integrated healthcare services for patients throughout many communities in the Commonwealth. It will facilitate implementation of a common, coordinated approach, across the two affiliating health care systems, to population health management. This will allow for innovation in care management models, dissemination of best practices, shared infrastructure and information systems, and increased scale to serve a greater population base. The formation and role of the new common parent for TMCP and Circle Health will facilitate rationalizing care delivery to assure that services are provided in the most efficient setting, with incentives for close collaboration among physicians, facilities and other health care providers. The creation and role of the new common parent will also serve to foster effective clinical integration across the continuum of care, including implementing strategies promoting risk-sharing and high performance outcomes. Through the new common parent, TMCP and Circle Health will define a common set of responsibilities that honors their respective autonomy while promoting a collaborative and comprehensive future-looking strategic vision proactively reshaping how health care is provided.</p>		

Development of the Material Change	
16.	Describe any other material changes you anticipate making in the next 12 months:
	At this time TMCP does not anticipate any material changes in the next 12 months
17.	Indicate the date and nature of any applications, forms, notices or other materials you have submitted regarding the proposed material change to any other state or federal agency:
	Applications for a determination of need and for suitability review have been filed with Department of Public Health. It is expected that a filing under the Hart-Scott-Rodino Amendments will be made to the federal antitrust agencies.

**Affidavit of Truthfulness and Proper Submission**

I, the undersigned, certify that:

1. I have read the Health Policy Commission Bulletin 2013-1, **Interim Guidance for Providers and Provider Organizations Relative to Notice of Material Change to the Health Policy Commission.**
2. I have read this Notice of Material Change and the information contained therein is accurate and true.
3. I have submitted the required copies of this Notice to the Health Policy Commission and to all relevant agencies (see below\*) as required.

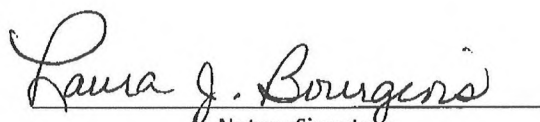
Signed on the 21st day of July, 2014, under the pains and penalties of perjury.

Signature: 

Name: Dr. Michael Wagner

Title: President and Chief Executive Officer

FORM MUST BE NOTARIZED IN THE SPACE PROVIDED BELOW:

  
 Notary Signature  
*my commission expires: 7/17/2020*

Copies of this application have been submitted electronically as follows:

Office of the Attorney General (1)

Center for Health Information and Analysis (1)

## EXPLANATIONS AND DEFINITIONS

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1.	Name	Legal business name as reported with Internal Revenue Service. This may be the parent organization or local provider organization name.
2.	Federal TAX ID #	9-digit federal tax identification number also known as an employer identification number (EIN) assigned by the internal revenue service.
	MA DPH Facility ID #	If applicable, Massachusetts Department of Public Health Facility Identification Number.
	National Provider Identification Number (NPI)	10-digit National Provider identification number issued by the Centers for Medicare and Medicaid Services (CMS). This element pertains to the organization or entity directly providing service.
3.	Business Address 1:	Address location/site of applicant
4.	Business Address 2:	Address location/site of applicant continued often used to capture suite number, etc.
5.	City, State, Zip Code	Indicate the City, State, and Zip Code for the provider organization as defined by the US Postal Service.
6.	Business Website:	Business website URL
7.	Contact Last Name, First Name	Last name and First Name of the primary administrator completing the registration form.
8.	Title:	Professional title of the administrator completing the registration form.
9.	Contact Telephone and Extension	10-digit telephone number and telephone extension (if applicable) for administrator completing the registration form
10.	Contact Email:	Contact email for administrator
11.	Description of Organization:	Provide a brief description of the notifying organization's ownership, governance, and operational structure, including but not limited to provider type (acute hospital, physician group, skilled nursing facilities, independent practice organization, etc.), number of licensed beds, ownership type (corporation, partnership, limited liability corporation, etc.), service lines and service area(s).
12.	Type of Material Change	Indicate the nature of the proposed material change.  <i>Definitions of terms:</i>

		<p>“Carrier”, an insurer licensed or otherwise authorized to transact accident or health insurance under chapter 175; a nonprofit hospital service corporation organized under chapter 176A; a nonprofit medical service corporation organized under chapter 176B; a health maintenance organization organized under chapter 176G; and an organization entering into a preferred provider arrangement under chapter 176I; provided that this shall not include an employer purchasing coverage or acting on behalf of its employees or the employees of 1 or more subsidiaries or affiliated corporations of the employer; provided that, unless otherwise noted, the term “carrier” shall not include any entity to the extent it offers a policy, certificate or contract that provides coverage solely for dental care services or visions care services.</p> <p>“Hospital”, any hospital licensed under section 51 of chapter 111, the teaching hospital of the University of Massachusetts Medical School and any psychiatric facility licensed under section 19 of chapter 19.</p> <p>“Hospital System”, a group of affiliated entities that includes one or more Hospitals that are overseen by a common entity or parent corporation.</p> <p>“Net patient service revenue”, total revenue received for patient care from any third party payer net of any contractual adjustments.</p> <p>“Provider”, any person, corporation, partnership, governmental unit, state institution or any other entity qualified under the laws of the commonwealth to perform or provide health care services.</p> <p>“Provider organization”, any corporation, partnership, business trust, association or organized group of persons, which is in the business of health care delivery or management, whether incorporated or not that represents 1 or more health care providers in contracting with carriers for the payments of health care services; provided, that “provider organization” shall include, but not be limited to, physician organizations, physician-hospital organizations, independent practice associations, provider networks, accountable care organizations and any other organization that contracts with carriers for payment for health care services.</p>
13.	Proposed Effective Date of the Proposed Material Change	Indicate the effective date of the proposed material change. NOTE: The effective date may not be less than 60 days from the date of the application notice.
14.	Description of the Proposed Material Change	Provide a brief narrative describing the nature and objectives of the proposed material change. Include organizational charts and other supporting materials as necessary to illustrate the proposed change in ownership, governance or operational structure.

15.	Impact of the Proposed Material Change	<p>Provide a brief description of any analysis conducted by the notifying organization as to the anticipated impact of the proposed material change including, but not limited to, the following factors, as applicable:</p> <ul style="list-style-type: none"> <li>• Costs</li> <li>• Prices, including prices of the provider or provider organization involved in the proposed merger, acquisition, affiliation or other proposed material change</li> <li>• Utilization</li> <li>• Health status adjusted total medical expenses</li> <li>• Market Share</li> <li>• Referral Patterns</li> <li>• Payer Mix</li> <li>• Service Area(s)</li> <li>• Service Line(s)</li> <li>• Service Mix</li> </ul>
16.	Future Planned Material Changes	Provide a brief description of the nature, scope and dates of any pending or planned material changes to ownership, governance, or operations within the 12 months following the date of the notice.
17.	Submission to Other State or Federal Agencies	Indicate the date and nature of any other applications, forms, notices or other materials provided to other state for federal agencies relative to the proposed material change, including but not limited to the Department of Public Health (e.g., Determination of Need Application, Notice of Intent to Acquire, Change in Licensure), Massachusetts Attorney General (e.g., notice pursuant to G.L. c. 180, §8A(c)), U.S. Department of Health and Human Services (e.g., Pioneer ACO or Medicare Shared Savings Program application) and Federal Trade Commission/Department of Justice (e.g., Notification and Report Form pursuant to 15 U.S.C. sec. 18a).